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|  | APPROVED BY CEO  Rosatom South Asia Marketing (India) Private Limited  A. Shevlyakov  January 31, 2020 |

PROCUREMENT DOCUMENTATION

for the public one stage request for proposalswithout pre-qualification selection

for the right to conclude a contract for rendering services of informational support in India and Bangladesh

VOLUME 1 GENERAL AND COMMERCIAL PARTS

Mumbai, 2020

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# PROCUREMENT NOTICE

1. Form and method of procurement procedure: Public one stage request for proposals without pre-qualification selection.
2. Procurement shall be executed in accordance with the Unified Industry-Specific Procurement Standard (Procurement Regulations) of the State Atomic Energy Corporation “Rosatom”, as amended, approved by the Resolution of the Supervisory Board of the State Corporation “Rosatom” (Minutes dated 09.10.2019 № 121).

The procurement is not regulated by the Federal Law No. 223-FZ "On procurement of goods, works, services by certain types of legal entities” dated 18 July 2011.

1. Subject matter of the procurement: the right to conclude a contract for rendering services of informational support in India and Bangladesh.
2. Customeracting as Procurement Organizer:Rosatom South Asia Marketing (India) Private Limited.

Location: Mumbai, India.

Postal address: Office no 813, Wing B, The Capital Building, Bandra Kurla Complex, Bandra East, Mumbai, Maharashtra, India 400051.

Tel.: +912267080091

E-mail: MYSysoev@rosatominternational.com

1. Number of lots: 1 (one).
2. Subject matter of the contract: rendering services of informational support in India and Bangladesh.

Time framesfor provision services: in accordance with the Part 3 “Draft Contract” of Volume 1 of the Procurement Documentation.

Place of provision ofservices: in accordance with the Part 3 “Draft Contract” of Volume 1 of the Procurement Documentation.

Contents and scope of services: all necessary information is given in Volume 2 of the procurement documentation.

Proposal of a partial provisionof the services is not acceptable.

1. Terms of payment: in accordance with the Part 3 “Draft Contract” of Volume 1 of the Procurement Documentation.

The form and all the terms and conditions of the draft contract (Part 3 “Draft Contract” of Volume 1 of the Procurement Documentation) are mandatory. Any counter proposals of the participants in respect of the draft contract are not acceptable.

Any proposals on the wording of the Contract provisions aimed at correction of grammatical and technical errors, if such are revealed in the Draft Contract by a participant, shall not be deemed counter proposals (Part 3 "Draft Contract", Volume 1 of the Procurement Documentation).

1. The initial (maximum) contract price:

6 832 200,00 INR, including VAT and all applicable taxes.

The bidder's proposal of contract price, must not exceed the initial (maximum) contract price.

The price of the Contract includes all the expenses related to contract execution specified in the draft contract (Part 3 "Draft Contract", Volume 1 of the procurement documentation).

1. Procurement official language: English.

Procurement bid prepared by the procurement participant (bidder) as well as all correspondence and documents related to the procurement exchanged between the bidders and the Procurement Organizer shall be written in English. Any documents made in another language should be accompanied by a copy translated into English. The Procurement Committee shall examine the documents only if they are made in English. Any documents made in other languages that are not accompanied by a copy translated into English shall not be deemed as have been submitted and the information specified in such documents shall not be taken into account when considering a procurement bid. The bidder shall be responsible for accuracy of translation into English.

1. Procurement currency: INR.
2. Procurement bid security: not required.
3. Information on the procurement process including the registration for participation in the competitive bidding, determination of the winner of the competitive bidding (procedure of summarizing the results of bidding):

Procurement shall be executed in accordance with the terms and conditions and requirements of the procurement documentation.

To take part in the bidding process the bidder must submit an application for participation in the procurement within the period, specified in this procurement notification.

The procurement bid shall be valid for at least 60 calendar days from the date established as deadline for submission of bids.

By the decision of the Procurement Committee the admitted bidder who offered the best conditions of the contract fulfillment shall be qualified as the procurement winner based on the set of the criteria stated in the procurement documentation.

1. The procedure for obtaining the procurement documentation:

On the official website the procurement documentation is publicly available beginning from the date of its official publication.

Official publication of documents related to this procurement: http://zakupki.rosatom.ru/.

Copies of the publication of documents related to this procurement: http://rosatom-southasia.com.

1. The possibilityand the conditions under which the submission of alternative proposals is acceptable: is not allowed.
2. Engagement of the joint contractors (legal entities or individual persons, providing part of the services under the contract): is allowed.

The scope of engagement of joint contractors shall be determined by the procurement participant independently.

If the procurement participant shall be obliged to select the joint contractors in accordance with the requirements of law on contract system in the sphere of procurements of goods, works, services for meeting the national and municipal requirements, he has the right to not specify the specific joint contractors in distributing the types and scopes of providing services, but make reference to the special procedure of their selection in accordance with the requirements of law on contract system in the sphere of procurement of goods, works, services for meeting the national and municipal requirements.

1. Possibility of negotiations: possible.
2. Possibilityof rebidding procedure: possible on reduction of the price initially stated in the request for procurement participation.
3. Starting date, date and time of the deadline for submission of procurement bids (opening access to submitted bids):

Starting date of the timeframe for submission of procurement bids: February 6, 2020.

Place, date and time of the deadline for submission of procurement bids: Office no 813, Wing B, The Capital Building, Bandra Kurla Complex, Bandra East, Mumbai, Maharashtra, India 400051, no later than 14-00 (Local time) February 18, 2020.

Place, date and time of holding the procurement committee meeting (when such meeting is held):

Office no 813, Wing B, The Capital Building, Bandra Kurla Complex, Bandra East, Mumbai, Maharashtra, India 400051, 14-00 (Local time) February 18, 2020.

1. Place and date of consideration of bids and summing up of the procurement results:

The selection stage of consideration of procurement bids:

Office no 813, Wing B, The Capital Building, Bandra Kurla Complex, Bandra East, Mumbai, Maharashtra, India 400051, no later than February 24, 2020.

The assessment stage of consideration of procurement bids and summing up of the procurement results:

Office no 813, Wing B, The Capital Building, Bandra Kurla Complex, Bandra East, Mumbai, Maharashtra, India 400051, no later than February 28, 2020.

1. Duration of the contract concluding: within 20 (twenty) days, but no earlier than 10 (ten) days after the date of posting of the minutes containing the procurement results on the official website, except in the following cases:

when carrying out procurement any actions (lack of action) of the customer, the Procurement Organizer, the Procurement Committee, shall be appealed to the CAC (Central Arbitration Committee), AC (Arbitration Committee), the antimonopoly authority or in court; in this case the deadline for the contract conclusion shall be extended for a number of days of the delay;

if, in accordance with the law of the Russian Federation, approval of the Customer’s corporate governing body is required prior to the Contract execution; in such an event, the timeframe for the Contract execution shall be extended by a period equivalent to the duration of the delay so caused;

if, in accordance with the law of the Russian Federation or binding orders issued by federal executive authorities, additional activities must be performed prior to the Contract execution; in such an event, the Contract shall be executed within twenty (20) days following the date on which the said activities have been performed.

The Customer within 7 (seven)working days from the date of posting of minutes of the Procurement Committee meeting containing the procurement results on the official website or from the date of completion of the above events, shall provide the person which becomes a party to the contract (the procurement winner or the sole procurement participant) with the draft contract which is prepared by means of inclusion of the terms and conditions of the contract fulfillment proposed by the person which becomes a party to the contract, in the procurement bid, taking into account pre-contractual negotiations, in the draft contract attached to the procurement documentation.

The Customer should ensure obtaining the confirmation from the person which becomes a party to the contract that the said draft contract is received by such person.

The person with whom/which the contract is being entered into shall provide the customer with the contract signed and sealed on his/its part within 7 (seven) days from the date the said contract is served.

1. Ensuring the fulfillment of obligations under the contract: not required.
2. Procedureof request forproposalsare not considered a tender under the laws of the Russian Federation.
3. Cancellation of procurement at the customer's decision at any time up to summing up of procurement results shall not entail any consequences in the following cases:

* changes in financial, investment, production and other programmes that have rendered purchasing the respective goods/works/services unnecessary;
* changes in the Customer’s needs for respective goods, including new requirements to the goods’ performance capabilities, provided that the Customer’s CEO has approved such new requirements;
* force majeure confirmed by relevant documentary evidence and affecting the practicability of purchasing the respective goods/works/service;
* obligation to fulfil orders issued by an antimonopoly authority and/or recommendations issued by the CAC, an AC and/or other authorised supervisory authority;
* changes in the Russian laws and regulations or new directives issued by federal executive authorities which affect the possibility and/or the advisability of purchasing the respective goods/works/services.

1. The name, e-mail address of the arbitration committee to which any actions (lack of action) of the customer, Procurement Organizer, Procurement Committee may be appealed:

Rosatom State Corporation’s Central Arbitration Committee (CAC) - [arbitration@rosatom.ru](mailto:arbitration@rosatom.ru).

# **PART 1**

Terms and definitions, abbreviations used in Parts 1, 2 Volume 1 of the present procurement documentation are defined in compliance with the Unified industry procurement standard (Procurement Provisions) of Rosatom State Corporation (hereinafter “the Standard”).

# REQUIREMENTS. DOCUMENTS. COMPOSITION OF THE PROCUREMENT BID.

# REQUIREMENTS. DOCUMENTS PROVING THE COMPLIANCE WITH THE ESTABLISHED REQUIREMENTS.

# Requirements for procurement participants (bidders), joint contractors

| No. | Requirements | Documents confirming compliance with the established requirements |
| --- | --- | --- |
|  | **The procurement participant shall have full civil legal capacity to conclude and to perform a contract according to the results of the procurement, and:** | |
|  | shall be registered as a legal entity in accordance with the procedure established in the Russian Federation (for Russian legal entities);  shall be registered as an individual entrepreneur, in accordance with the procedure established in the Russian Federation (for Russian individual entrepreneurs);  shall be registered as a subject of the civil law in accordance with the laws in force at the place of its location (for all procurement participants except Russian); | 1. copies of documents confirming state registration, including the following:  * for Russian legal entities - a copy of extract from the Unified State Register of Legal Entities (extract from EGRUL (Unified State Register of Legal Entities)); * for Russian individual entrepreneurs - a copy of extract from the Unified State Register of Individual Entrepreneurs (extract from EGRIP (Unified State Register of Individual Entrepreneurs)).   The extracts from EGRUL or EGRIP shall be obtained not earlier than 6 months (and in case of any changes - not earlier than such changes are entered into the related register) prior to the day of official publication of the public notice on competitive bidding it is permitted to provide the specified extracts, executed using website http://egrul.nalog.ru/;   * for other individual persons - copies of identification documents; * for all procurement participants except Russian - copies of documents confirming their state registration as a subject of the civil law in accordance with the laws in force at the place of its location which shall be attached with translation into the English language; as part of hard copy applications, such documents shall be submitted in legalized form (they may be apostilled) with notarized translation into the English language; |
| 1. a copy of the document proving the person's authority to sign the procurement bid on behalf of the procurement participant (documents proving the authority of the person acting as sole executive body (for a legal entity); the power of attorney, if the procurement bid is signed under a power of attorney). If the procurement bid and (or) the documents included into it are signed by different entities, then the documents proving the person's authority to sign the procurement bid and (or) the documents included into it shall be provided for each signatory according to their authority; |
| 1. copies of constituent documents as amended from time to time (for legal entities); |
| 1. a copy of a notice of the procurement participant’s capacity to use the simplified taxation system (for those procurement participants who apply such system); |
| 1. statement of liability filled by the procurement participant as per Form 1 "The Procurement Bid" (subsection 4, Form 1) which ensures that the following will be provided before the conclusion of the contract in case of such conclusion ***(filled by all participants regardless of the country registration)***:  * decision to approve or to close a major transaction if such decision is required for closing a major transaction in accordance with the laws of the Russian Federation and with the constituent documents of the legal entity and if conclusion of the contract or provision of a bid security or for the contract is a major transaction for the procurement participant; * decision to approve or to close an interested-party transaction if such approval is required in accordance with the laws of the Russian Federation and with the constituent documents of the legal entity and if conclusion of the contract or provision of a bid security or for the contract is an interested-party transaction for the procurement participant.   or information confirming that this transaction is not a major transaction and/or an interested-party transaction for such a procurement participant, or that the procurement participant’s organization is not subjected to the requirements of the legislation to provide the decision to approve or to close a major transaction and/or an interested-party transaction, since the sole participant (shareholder) is the sole executive body. |
|  | shall have the right to perform activities in accordance with the laws of the Russian Federation (for Russian procurement participants);  shall have the right to perform activities in accordance with the laws in force at the place of location of such procurement participant (for all procurement participants except Russian);  shall have the right to perform activities in accordance with the laws in force at the place where the contract is performed (for all procurement participants). | 1. confirmation filled in by the procurement participant as per Form 1 "The Procurement Bid" (subsection 4, Form 1) that there is the right to perform activities in accordance with the laws in force at the place of location of the procurement participant and at the place where the contract shall be performed.   All procurement participants except Russian and Indian should additionally provide a brief explanatory note specifying the following:   * statutory provisions applicable in the country, where it is located or carries out activities, and regulating their legal capacity and conditions of the activity connected with fulfillment of obligations under the contract to be concluded as a result of the competitive bidding; * name and details (number and date of coming into force and number and date of the current version) of national regulatory legal acts, in accordance with which the procurement participant (except Russian and Indian) carries out its activities. |
|  | the procurement participant should not be in the process of liquidation (for a legal entity), declared insolvent (bankrupt) by the decision of the arbitration court; | 1. confirmation filled in by the procurement participant as per Form 1 "The Procurement Bid" (subsection 4, Form 1)" that:  * the procurement participant is not undergoing the process of liquidation (for a legal entity); * the procurement participant is not recognized insolvent (bankrupt) by the arbitration court; * property of the procurement participant is not arrested by a decision of the court or administrative body; * the procurement participant’s activity is not suspended. |
|  | shall not be an organization, the property of which in the part needed for performance of the contract is arrested under a decision of the court or administrative body; and (or) the activity of which is suspended; |
|  | **absence of unpaid taxes, levies, other outstanding obligatory payments to the budget of the budgetary system of the Russian Federation:**  for the Russian participants – the participant does not have unpaid taxes, levies, other outstanding obligatory payments to the budgets of the budgetary system of the Russian Federation (except amounts for which an extension, deferment, investment tax credit has been granted in accordance with the tax and levy legislation of the Russian Federation restructured according to the laws of the Russian Federation, regarding which there is a legally effective court order recognizing the bidder’s obligations to pay the said amounts as fulfilled or non-recoverable in accordance with the tax and levy legislation of the Russian Federation) for the expired calendar year in the amount exceeding twenty-five per cent of the book value of assets based on the financial statements for the last accounting period, or if the bidder has submitted an appeal against the said arrears, outstanding payments in the established order and the decision on this appeal has not been taken as of the date of review of the application | 1. confirmation filled in by the bidder on the basis as per Form 1 “The Procurement Bid" (subsection 4, Form 1)" regarding ***(only for the Russian participants)***:   - absence of unpaid taxes, levies, other outstanding obligatory payments to the budgets of the budgetary system of the Russian Federation (except amounts for which an extension, deferment, investment tax credit has been granted in accordance with the tax and levy legislation of the Russian Federation restructured according to the laws of the Russian Federation, regarding which there is a legally effective court order recognizing the bidder’s obligations to pay the said amounts as fulfilled or non-recoverable in accordance with the tax and levy legislation of the Russian Federation) for the expired calendar year in the amount exceeding twenty-five per cent of the book value of assets based on the financial statements for the last accounting period;  - information on the appeal against the said arrears, outstanding payments in the established order and the decision on this appeal has not been taken as of the date of the review of the application. |
|  | **shall comply with the requirements established on the basis of orders of the Government of the Russian Federation:**  should disclose information about the entire chain of owners including beneficiaries (including ultimate ones). | 1. statement of liability filled in by the procurement participant as per Form "The Procurement Bid" (subsection 4, Form 1) which ensures that information about the chain of owners including beneficiaries (as well as ultimate beneficiaries) according to the form of and in accordance with the instructions specified in the procurement documentation and documents confirming such information will be provided before the conclusion of the contact in case of such conclusion. |
|  | absence of information about the procurement participant in the following registers of bad-faith suppliers:   * in the register which is being kept in accordance with the provisions of Federal Law No. 223-FZ (223-ФЗ) "On procurement of goods, work, services by certain types of legal entities”; * in the register which is being kept in accordance with the statutory provisions of the Russian Federation on placement of state and municipal orders; * in the register of bad-faith suppliers of ROSATOM and organizations of ROSATOM. | No documents shall be submitted. The Procurement Organizer (customer) shall check compliance with this requirement with respect to such registers by its own efforts. |
|  | **Requirements to the joint contractors rendering services whose amount is over 5% of total price of the bid of the procurement participant in the scope of the services to be rendered:** | |
|  | shall be registered as a legal entity in accordance with the procedure established in the Russian Federation (for Russian legal entities);  shall be registered as an individual entrepreneur, in accordance with the procedure established in the Russian Federation (for Russian individual entrepreneurs);  shall be registered as a subject of the civil law in accordance with the laws in force at the place of its location (for all joint contractors except Russian); | 1. copies of documents confirming state registration, including the following:  * for Russian legal entities - a copy of extract from the Unified State Register of Legal Entities (extract from EGRUL (Unified State Register of Legal Entities)); * for Russian individual entrepreneurs - a copy of extract from the Unified State Register of Individual Entrepreneurs (extract from EGRIP (Unified State Register of Individual Entrepreneurs)).   The extracts from EGRUL or EGRIP shall be obtained not earlier than 6 months (and in case of any changes - not earlier than such changes are entered into the related register) prior to the day of official publication of the public notice on competitive bidding it is permitted to provide the specified extracts, executed using website http://egrul.nalog.ru/;   * for other individual persons - copies of identification documents; * for all joint contractors except Russian - copies of documents confirming their state registration as a subject of the civil law in accordance with the laws in force at the place of its location which shall be attached with translation into the English; as part of hard copy applications, such documents shall be submitted in legalized form (they may be apostilled) with notarized translation into the English; |
| 1. copies of constituent documents as amended from time to time (for legal entities); |
|  | the joint contractor should not be in the process of liquidation (for a legal entity), declared insolvent (bankrupt) by the decision of the arbitration court;  shall not be an organization, the property of which in the part needed for performance of the contract is arrested under a decision of the court or administrative body; and (or) the activity of which is suspended; | 1. confirmation from the procurement participant, as per Form 1 "The Procurement Bid" (subsection 4, Form 1), that the joint contractors are not undergoing the liquidation process (for a legal entity), that the joint contractors are not recognized insolvent (bankrupt) by the arbitration court, that property of the joint contractors is not being arrested under a decision of court or administrative body, and that the activities of the joint contractors are not being suspended; |
|  | absence of information about the joint contractor in the following registers of bad-faith suppliers:   * in the register which is being kept in accordance with the provisions of Federal Law No. 223-FZ (223-ФЗ) "On procurement of goods, work, services by certain types of legal entities”; * in the register which is being kept in accordance with the statutory provisions of the Russian Federation on placement of state and municipal orders; * in the register of bad-faith suppliers of ROSATOM and organizations of ROSATOM. | No documents shall be submitted. The Procurement Organizer (customer) shall check compliance with this requirement with respect to such registers by its own efforts. |
|  | The procurement participant shall confirm that each of the engaged joint contractors performing the work amounting to more than 5% from total price proposed by the procurement participant:   1. is informed of the fact that it is engaged as a joint contractor; 2. agrees with the list, scope and deadlines for the work performance assigned to such joint contractor. | 1. Copies of contracts (including the drafts or sub modo), indicating the list, scope and deadlines for work performance assigned to the joint contractor.   If such contracts are not specified in the application, then the documents provided with respect to such joint contractor shall be deemed to have not been submitted and the information specified in such documents shall not be taken into account when considering such bid.  Plan for assignment of types and scopes of work among the procurement participant and its joint contractors. This plan shall be completed and submitted both in the event of engagement of joint contractors by the procurement participant and in the event of failure to engage them; in the latter case, it shall be reflected in this form that no joint contractors are planned to be engaged (subsection 4, Form 5). |
|  | **Requirements to the participants of the procurement and to subcontractors rendering the services amounting to more than 5% from total price proposed by the participant of the procurement, in the scope of the services to be rendered:** | |
|  | **necessary work experience:**  shall have at least 1 (one) completed in 2017 – 2020 yy project for information services1 under concluded contracts.  1Information services is to cover the **all following areas**:   * Media relations and/or preparation and media publication and/or release of at least one news item2; * Organization of at least one public event3   2News item may refer to press releases, news, comments, analytics, interviews;  3Public event may refer to press conferences, press lunches, press tours, seminars, press briefings, business events.  *\*This requirement compliance is to be checked as follows: the procurement participant’s experience is considered together with its joint contractor’s experience which only includes the joint contractor’s experience in the services that this joint contractor is to provide according to the agreement to be awarded based on the results of the procurement process considering the plan of distribution of types and scopes of services provision.* | 1. statement of experience in performing contracts which must be attached with copies of the following documents executed in accordance with the accounting rules:  * documents which confirm the scope of services executed under the contract, are signed by the parties to the contract and specify the following data: * contract details (number and date); * list of services performed; * documents which confirm completion of services, are executed under the contract for the purposes of financial reporting, are signed by the parties to the contract and specify the following data: * contract details (number and date); * list of services delivered and accepted by the customer under the contract. |

# Requirements to products

| No. | Requirements | Documents confirming compliance with the established requirements |
| --- | --- | --- |
| 1) | The products must meet the requirements specified in Volume 2 of the procurement documentation «Technical Part». | Technical proposal confirming fulfillment of each requirement stated in the technical part of the procurement documentation (Volume 2), in accordance with the instructions given in the procurement documentation (subsection 4, Form 2), including as follows:   * description of the services to be provided given by the participant in its bid (including scope of services, or sequence for their provision, technical process of providing services, period of provision of services); * indication of scope of the services or of the procedure for its determination. |

# COMPOSITION OF THE REQUEST FOR PARTICIPATION IN THE PROCUREMENT.

**Number of copies of the bid:** 1 hard copy original.

1. procurement bid as per the form and in accordance with the instructions given in this procurement documentation (subsection 4, [Form 1](#_PROCUREMENT_BID_(APPLICATION)));
2. The Specification of Services Cost Calculation in accordance with the instructions given in this procurement documentation (subsection 4, [Form 3](#_COST_SUMMARY_TABLE)),
3. The documents referred to in subsection 2.1 of this procurement documentation.
4. Documents required solely for the purpose of evaluating the bid in accordance with the criteria and methodology for evaluating the procurement bids referred to in section 4 *(failure to submit the said documents cannot be the reason for rejecting the bid at the selection stage)*.

# CRITERIA AND METHODOLOGY FOR EVALUATING THE PROCUREMENT BIDS

* 1. Evaluation criteria and their significance

1. contract price (significance of a criterion Цi is 70%);
2. qualification of the procurement participant (significance of a criterion Kвi is 30%), including:
3. experience of the procurement participant (significance of sub-criterion Оi is 100%).
   1. Methodology of bid evaluation

The rating of a bid proposed by a procurement participant is a numerical score resulting from evaluation based on criteria (sub-criteria) and according to the significance (weight) of such criteria (sub-criteria).

If any criterion has sub-criteria, then each sub-criterion shall be given a score, and the total score for that criterion shall be determined as a sum of the scores of its sub-criteria according to the significance (weight) of the sub-criteria.

The rating of a bid proposed by the procurement participant "i" shall be determined according to the following formula:

Ri = БЦi \* Vц + БКвi \* VКв;

where V is the significance (weight) of the respective criterion,

БЦ, БКв are the scores (point) of the respective criterion.

The total significance of all criteria established in the procurement documentation is 100%. The highest numerical score for criterion Цi, Квi is 100 points.

***Evaluation based on the criterion «contract price»***

The application prices proposed by the participants of competitive bidding including all taxes, levies and other charges shall be used as the unified basis of comparison of price quotation.

|  |  |  |
| --- | --- | --- |
| БЦ i = | Ц min | \* 100 |
| Ц i |

where: БЦ i  – evaluation based on the criterion «contract price» of the procurement participant «i», in points,

Ц i – procurement participant’s proposal of the contract price specified in the bid proposed by the procurement participant «i», INR including VAT.

Ц min – is the minimum contract price specified in the bid proposed by the procurement participant allowed to participate in the procurement, INR including VAT.

***Evaluation based on the criterion «qualification of the procurement participant»***

БКв i = БОi \* Vо

where: V is the significance (weight) of the respective sub-criterion,

БО is the score (point) of the respective sub-criterion

Total significance of all sub-criteria of one criterion is equal to 100%.

The highest numerical score for the sub-criterion Оi is 100 points

***Evaluation based on the sub-criterion «experience of the procurement participant»***

Evaluation (points) of sub-criterion «experience of the procurement participant» (БОi) is calculated:

Step 1. Calculation of БОуi is held according to the following procedures:

In carrying out evaluation on the basis of this sub-criterion, the respective experience of the procurement participant confirmed by the statement of experience in performing contracts that is to be drawn up according to the instructions given in this procurement documentation (subsection 4, Form 4) with mandatory inclusion of the following documents executed in compliance with the accounting rules shall be taken in account:

* documents which confirm scope of services, are executed under the contract, are signed by the parties to the contract and specify the following data:
* contract details (number and date);
* list of rendered services;
* the country of services provided;
* documents which confirm completion of services, are executed under the contract for the purposes of financial reporting, are signed by the parties to the contract and specify the following data:
* contract details (number and date);
* list of the services delivered and accepted by the customer under the contract;
* the cost of rendered services.

Only experience of the procurement participant shall be evaluated (experience of other legal entities of individuals, including individual entrepreneurs, engaged by the procurement participant for performance of the contract shall not be taken into account), according to the following formula:

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Experience | | | | | Points |
| The bidder has no projects with completed in 2017-2020 information services1 in India and/or Bangladesh | | | | | 0 |
| БОу i | = | Оу i | \* 100 |  | |
| Оу max |
| Оу max | | | | | 100 |

where:

Оуi – number of completed in 2017 - 2020 yy projects for information services1 in India and/or Bangladesh under concluded contracts, of procurement participant «i» in projects.

Oуmax is a maximum value of experience (number of completed in 2017 - 2020 yy projects for information services1 in India and/or Bangladesh under concluded contracts)from the values of experience of all allowed procurement participants, but not exceeding the limit value, in projects.

The limit value of experience of the procurement participant: 3 (three) projects.

If Oуi exceeds the limit value, then Oуi shall be deemed equal to such limit value.

*1Information services is to cover all of the following areas:*

* *Media relations and/or preparation and media publication* and/or *release of at least one news item2;*
* *Organization of at least one public event3,*

*2News item may refer to press releases, news, comments, analytics, interviews;*

*3Public event may refer to press conferences, press lunches, press tours, seminars, press briefings, business events.*

Step 2. Calculation of final evaluation (points) БОi according to the following procedures:

In evaluating the procurement participant on the basis of this sub-criterion, total amount of points accrued for experience (БОуi) in accordance with the above procedure shall be reduced in compliance with the table specified below, depending on total amount of penalties under all court decisions, including settlement agreements published during two years prior to the date, when the public notice on competitive bidding was placed on the official web-site, which were rendered not in favor of the procurement participant acting as a defendant and which substantiated circumstances of failure of the procurement participant to fulfill or circumstances of improper fulfillment of the obligations of a supplier (subcontractor, executor) aroused from the contracts for goods delivery, for works performance and for services rendering which relate to manufacture, supply and operation of goods, performance of works, rendering of services and are concluded with ROSATOM or its organizations (the nuclear industry enterprises). When calculating this final БОi value (score), the amount of penalties under all court decisions which have been entered into Negative Reputation Rating system (http://rdr.rosatom.ru) shall not be taken into account.

The amount of penalties means total amount of monetary funds which have been collected or are subject to collection from the procurement participant under court decisions, including settlement agreements (debts, forfeits, fines, penalties, interests for use of other persons’ monetary funds, state duty expenses). Upon calculation of the amount of penalties under court decisions, the published decisions of the superior authorities shall be taken in account.

| Penalties to be applied | Points (БСi) |
| --- | --- |
| No penalties were applied | БСi =БОуi  100% of points assigned on the basis of experience of the procurement participant shall be accounted in total |
| Amount of penalties applied to the procurement participant shall be less than 10% of IMP of this competitive bidding | БСi =БОуi / 2  Amount of points assigned on the basis of experience of the procurement participant shall be reduced by 50% |
| Amount of penalties applied to the procurement participant shall be 10 % of IMP, or more | БСi =0  0 points shall be assigned to the procurement participant on the basis of this sub-criterion |

The final score (point) based on the sub-criterion "experience" shall be deemed equal to the respective value (БСi) obtained with due consideration of existence of the said penalties (БОi = БСi).

1. Determining the Final bid rating

Final bid rating (FAR) shall be determined as follows:

FAR i = Ri – BRi

where:

FARi is the Final bid rating (score) of procurement participant «i».

Ri is the Bid rating (score) of procurement participant «i» determined through evaluation against the applicable criteria (sub-criteria) taking into account each criterion’s (sub-criterion’s) weight.

BRi is the Business reputation score of procurement participant «i» determined as follows:

|  |  |
| --- | --- |
| Business reputation (BR) | Score |
| At the time of granting access to the bids (tender opening), no data concerning such procurement participant are available at the official website or such participant’s Negative Reputation Rating posted therein is zero | 0 |
| |  |  |  |  | | --- | --- | --- | --- | | BRi | = | Rei | \* 5 | | Re max | | |
| Re max | 5 |

where:

Rei is the value of Negative Reputation Rating of a procurement participant «i» posted at Negative Reputation Rating official website by the time of granting access to the bids (tender opening).

Remax is the highest Negative Reputation Rating value from among all suppliers admitted to participate in the respective competitive bidding process, as posted at Negative Reputation Rating official website by the time of granting access to the bids (tender opening).

# TEMPLATES OF BASIC DOCUMENTS

***forms 2 - 5 recommended for completion. In case of any changes in the forms given in this section the documents included by the procurement participant in the information described in the procurement bid should contain all the data specified in the relevant form.***

# Sample forms of the main documents to be included in the procurement bid

Form 1.

***Letterhead of the procurement participant***

\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_, 20\_\_\_ No.\_\_\_\_\_\_

## PROCUREMENT BID (APPLICATION) (Form 1)

After having studied the notice of procurement for the right to conclude a contract for rendering services of informational support in India and Bangladesh, which is published on \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ ***[please specify the website where the procurement is published]***, the procurement documentation, understanding and accepting the procurement requirements and conditions specified therein, \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_,

***(full name of the procurement participant with indication of the legal form)***

INN (Taxpayer Identification Number), OGRN (Primary State Registration Number) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_,

***(INN, OGRN of the procurement participant)***

legal address\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_,

***(legal address of the procurement participant)***

actual address \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_,

***(actual address of the procurement participant)***

mailing address \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_,

***(mail address of the procurement participant)***

offers to conclude a contract for: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

***(subject of the contract)***

in accordance with the Technical Proposal, Specification of services cost calculation and other documents which form the integral appendices to this bid subject to the following conditions:

| Item No. | Conditions of the procurement bids | Bidder proposals |
| --- | --- | --- |
|  | Contract price, INR incl. VAT and all applicable taxes | ***[specify the contract price with the amount of VAT]*** |
|  | Periodfor provision of services | ***[specify "in accordance with the terms and conditions of the procurement documentation"]*** |
|  | Terms of payment | ***[specify "in accordance with the terms and conditions of the draft contract of the procurement documentation"]*** |

This procurement bid has a legal status of an offer and shall remain in force during 60 calendar days from the deadline for submission of the procurement bids.

***For legal entities:***

We hereby acknowledge that:

* \_\_\_\_\_\_\_\_\_\_\_\_\_ ***(procurement participant name)*** has the right to carry on business in compliance with the law of \_\_\_\_\_\_\_\_\_\_\_\_\_ ***(please specify the country of the location of the procurement participant) and*** \_\_\_\_\_\_\_\_\_\_\_\_\_ ***(please specify the country where the contract is fulfilled if the place of contract fulfillment is different from the place where procurement participant is located).***
* in respect of \_\_\_\_\_\_\_\_\_\_\_\_\_ ***(name of the procurement participant) as well as the engaged joint contractors*** no liquidation proceeding is ongoing, there is no decision made by the arbitration court on finding \_\_\_\_\_\_\_\_\_\_\_\_\_ ***(name of the procurement participant) as well as the engaged joint contractors*** bankrupt, the activities of \_\_\_\_\_\_\_\_\_\_\_\_\_ (***name of the procurement participant***) ***as well as the engaged joint contractors*** are not suspended, the property is not arrested under the decision of the court, administrative body;
* \_\_\_\_\_\_\_\_\_\_\_\_ ***(name of the procurement participant)*** does not have unpaid taxes, levies, other outstanding obligatory payments to the budget of the budgetary system of the Russian Federation for the expired calendar year in the amount exceeding twenty-five per cent of the book value of assets \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ ***name of the procurement participant)*** according to the financial statements for the last accounting period;
* ***[in case of appealing against tax arrears, outstanding payments, by the procurement participant in the established order] it shall be stated:***

***\_\_\_\_\_\_\_\_\_\_\_\_\_ (name of the procurement participant)*** has filed an application \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ ***[details of the application concerning an appeal against tax arrears, outstanding payments, as well as information about lack of decision on the said appeal as of the date of the reviewing of the applications];***

***[in the case of use of simplified taxation system]*** We also hereby inform that we use the simplified taxation system.

***For natural persons: We hereby give our consent for the customer (Procurement Organizer) to process the provided personal data and to disclose by the customer the data, in whole or in part, to the competent state authorities and for such authorities to subsequent processing of such data.***

We hereby agree and confirm receipt of all the consents required in accordance with the applicable laws of the Russian Federation (including law on personal data) from all the persons indicated in the procurement bid, from all the persons interested or involved in this data for the customer (procurement organizer) to process the provided data and for the customer to disclose the data, in whole or in part, to the competent state authorities and for such authorities to subsequent processing of such data.

If we win this procurement or if we receive the proposal to enter into a contract (agreement), we will assume the following obligations:

1. to sign the contract on our part in accordance with the requirements specified in the procurement documentation and with the terms and conditions of our procurement bid;
2. to submit information about the entire chain of ownership, including beneficiary owners (including ultimate ones) prior to the time of the contract execution, in accordance with the guidelines provided in the procurement documentation and to submit documentary evidence to confirm such information;
3. ***before concluding the contract, to provide the customer with the resolution to approve or to close a major transaction;***
4. ***prior to concluding the contract we should submit Customer a resolution on approval or making of the related-party transaction.***

***[if the procurement participant is not required to have the decision to close a major transaction and/or an interested-party transaction, the procurement participant shall specify the provisions suitable for the latter instead of the aforementioned subclauses c) and/or d):***

***This transaction is not a major one for \_\_\_\_\_\_\_\_\_\_\_\_\_\_ (name of the bidder).***

***or,***

***\_\_\_\_\_\_\_\_\_\_\_\_\_ (name of the procurement participant) is not covered by the legal requirement on availability of the decision on approval of or entering into a major transaction, as the sole stakeholder (shareholder) is the sole executive body.***

***This transaction is not an interested-party one for \_\_\_\_\_\_\_\_\_\_\_\_\_\_ (name of the bidder).***

***or,***

***\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ (name of the bidder) is not subject to the law requiring availability of the decision to approve or to close an interested-party transaction, as the sole member (shareholder) is the sole executive body.]***

We have been notified and agree that:

* in case of misrepresentations, we can be excluded from participation in the procurement, and in case our representations are found inaccurate after concluding the contract with us, such contract can be terminated;
* we shall be considered avoiding from concluding the contract in the cases set forth in the procurement documentation, including, but not limited to non-submission of documents to be submitted before concluding the contract;
* our data will be introduced into the respective register of bad-faith suppliers for a period of two years as set forth in the procurement documentation.

According to the instructions received from you in the procurement documentation, the information on the essence of our offers in this procurement shall be set forth in the documents below that are an inseparable part of our application for participation in procurement:

List of the documents included in the bid:

| Item  No. | Document name | Number of pages |
| --- | --- | --- |
|  | *PROCUREMENT BID (APPLICATION) (Form 1)* |  |
|  | *…* |  |
|  | … |  |
| … |  |  |
| … |  |  |
|  |  |  |
| … |  |  |

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

***(Signature of the authorized representative) (Name and position of the signatory)***

L.S.

INSTRUCTIONS FOR FILLING IN

1. These instructions should not be reproduced in the documents prepared by the bidder.
2. The procurement bid should be executed on an official letterhead of the bidder.
3. The bidder shall assign the date and number to the procurement bid in accordance with its own rules of document flow.
4. The bidder should specify its full name (with indication of the legal form) and legal address.
5. The bidder shall specify the cost of the ***services provision*** in figures and in words, in INR, in accordance with the Cost Summary Table (column “Total”). The price shall be specified in format ХХХ,ХХХ,ХХХ.ХХ INR, for example: “1,234,567.89 INR. (One million two hundred and thirty-four thousand five hundred and sixty-seven Indian rupees, eighty-nine paisas)”.
6. The bidder should list and specify the scope of each document being attached to the procurement bid which determines the essence of the technical and commercial proposal of the bidder.

***[this form shall be submitted before conclusion of the contract by the procurement winner or by the person which is approved to be a party to the contract]***

Form 1.2.

## INFORMATION ABOUT THE OWNERS CHAIN INCLUDING BENEFICIARIES (INCLUDING ULTIMATE BENEFICIARIES) (Form 1.2)

The person which will be a party to the contract: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

name of the contractor to conclude the Agreement with

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Item No. | Information about the contractor | | | | | | Information on the chain of owners of the contractor including beneficiaries (including end ones) | | | | | | | Information on supporting documents (description, details, etc.) |
| INN (Taxpayer Identification Number) | OGRN (Primary State Registration Number) | Abbreviated name | Code as per OKVED (Russian Classifier of Types of Economic Activities) | Surname, Name, Patronymic of the CEO | Series and number of the CEO’s identification document | Item | INN (Taxpayer Identification Number) | OGRN (Primary State Registration Number) | Name / Full name | Registration address | Series and number of the identification document (for an individual) | Chief executive officer / participant / shareholder / beneficiary |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 |
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***(Signature of the authorized representative) (Name and position of the signatory)***

L.S.

INSTRUCTIONS FOR FILLING IN

1. This guideline shall not be replicated in the documents prepared by a contractor.
2. Form 1.2 is not subject to changes. All information and documents are obligatory for submission.
3. The contractor shall submit the Form 1.2 in two formats \*.pdf and \*.xls before concluding the contract;
4. The contractor must specify its INN in column 2. In case the contractor is a Russian legal entity, a 10-digit code is provided. In case the counterparty is a Russian natural person (whether individual entrepreneur or not), a 12 digit code is provided. In case the contractor is a foreign legal entity or natural person, “N/A” shall be specified in the column.
5. The contractor must specify its OGRN in column 3. It shall be completed in the case where the contractor is a Russian legal entity (13-digit code). In case the contractor is a Russian natural person as an individual entrepreneur (IE), OGRNIP (15 digit code) shall be specified. If the contractor is a Russian individual person, a foreign individual person or a legal entity, then “Not available” shall be specified in the column.
6. In column 4 the contractor shall indicate its legal form in abbreviation and the name of the contractor (for example, LLC, FSUE, CJSC, etc.). In case the contractor is a natural person, full name is provided.
7. In column 5 the contractor shall indicate the OKVED code. In the case where the contractor is a Russian legal entity and an individual entrepreneur the code which can consist of 2-6 digits separated by two points in two digits shall be indicated. In case the contractor is a Russian natural person, a foreign legal entity or a natural person, “N/A” shall be specified in the column.
8. Column 6 shall be completed by the contractor in the following format: Surname Name Patronymic, e.g. Ivanov Ivan Stepanovich.
9. The column 7 shall be filled in as series (space) number, e.g., 5003 143877. A foreign citizen is allowed to fill it in according to the data in the national passport.
10. Column 8 shall be completed according to the example.
11. The columns 9 and 10 shall be filled according to paragraphs 4 and 5 hereof.
12. Column 11 shall indicate the abbreviated legal form of organization and the contractor’s name (for example, LLC, FSUE (Federal State Unitary Enterprise), CJSC, etc.). In case the owner is a natural person, full name is provided. Also, in case the information on the director of the legal entity is available – the c contractor’s owner, his/her full name is provided.
13. Column 12 shall be completed with the use of the format of geographical hierarchy in descending order, for example, Tula, Pionerov St., 56-89.
14. Column 13 shall be completed according to paragraph 9 of the present instruction.
15. Column 14 shall contain the information about the way this entity relates to the higher link in the “contractor - beneficiary” chain in accordance with the example given in the sample form.
16. Column 15 shall indicate the legal status and details of the confirmation documents, for example, the Memorandum of Association dated 23.01.2008.
17. Disclosure of information on beneficiaries is conducted as part of execution of the Russian Federation Governement orders and is not related to the term "the beneficial owner" used in the Federal Law No. 115-FZ "On the Countercation to Legitimization (Laundering) of Proceeds of Crime and to Financing of Terrorism".
18. Owners chain table completion sample is not an exhaustive list or a standard representing a fully disclosed entire ownership chain, the "..." symbol means that it is necessary to disclose the whole chain down to the ultimate owners (beneficiaries).

*COMPLETION SAMPLE OF THE TABLE OF INFORMATION ON THE CHAIN OF OWNERS*

*form starts here*

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| *Item No.* | Information about the contracting party | | | | | |
| *INN (Taxpayer Identification Number)* | *OGRN (Primary State Registration Number)* | *Abbreviated name* | *Code as per OKVED (Russian Classifier of Types of Economic Activities)* | *Surname, Name, Patronymic of the CEO* | *Series and number of the CEO’s identification document* |
| *1* | *2* | *3* | *4* | *5* | *6* | *7* |
| *1* | *7734567890* | *1044567890123* | *“Romashka” LLC* | *45.xx.xx* | *Ivanov Ivan Stepanovich* | *5003 143877* |
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*end of form*

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| --- | --- | --- | --- | --- | --- | --- | --- |
| *Information on the chain of owners of the contractor including beneficiaries (including end ones)* | | | | | | | *Information on supporting documents (description, details, etc.)* |
| *Item* | *INN (Taxpayer Identification Number)* | *OGRN (Primary State Registration Number)* | *Name / Full name* | *Registration address* | *Series and number of the identification document (for an individual)* | *Chief executive officer / participant / shareholder / beneficiary* |
| *8* | *9* | *10* | *11* | *12* | *13* | *14* | *15* |
| *1.1* | *7754467990* | *108323232323232* | *“Svet 1” CJSC* | *Moscow, Lubyanka St., 3* |  | *Participant* | *Memorandum of Association dated 23.01.2008* |
| *1.1.0* | *111222333444* |  | *Petrova Anna Ivanovna* | *Moscow, Shchepkina St., 33* | *44 55 666777* | *Manager* | *Articles of Association, Order No. 45-l/s dated 22.03.10* |
| *1.1.1* | *333222444555* |  | *Sidorov Petr Ivanovich* | *Saratov, Lenina St., 45-34* | *55 66 777888* | *Shareholder* | *Memorandum of Association dated 12.03.2004* |
| *1.1.2* | *6277777777* | *104567567567436* | *“Cherepashka” LLC* | *Saratov, Lenina St., 45* |  | *Shareholder* | *Memorandum of Association dated 12.03.2004* |
| *1.1.2.0* | *7495672857623* |  | *Mukhov Amir Mazievich* | *Saratov, Lenina St., 45* | *66 78 455434* | *Manager* | *Articles of Association, Order No. 77-l/s dated 22.05.11* |
| *1.1.2.1* | *8462389547345* |  | *Mazaeva Inna Lvovna* | *Saratov, K. Marksa St., 5-34* | *67 03 000444* | *Beneficiary* | *Resolution on establishment of LLC dated 12.03.2004* |
| *…* |  |  |  |  |  |  |  |
| *1.2* | *7754456890* | *107656565656565* | *“Svet 2” LLC* | *Smolensk, Titova St., 34* |  | *Participant* | *Memorandum of Association dated 23.01.2008* |
| *1.2.0* | *666555777444* |  | *Antonov Ivan Igorevich* | *Smolensk, Titova St., 34* | *66 55 444333* | *Manager* | *Articles of Association, Order No. 56-l/s dated 22.05.09* |
| *1.2.1* | *888777666555* |  | *Ivlev Dmitry Stepanovich* | *Smolensk, Chapayeva St., 34-72* | *77 55 333444* | *Participant* | *Memorandum of Association dated 23.01.2006* |
| *1.2.2* | *333888444555* |  | *Stepanov Igor Dmitrievich* | *Smolensk, Gagarina St., 2-64* | *66 77 223344* | *Participant* | *Memorandum of Association dated 23.01.2006* |
| *…* |  |  |  |  |  |  |  |
| *1.3* | *ASU66-54* |  | *Iguana LTD* | *USA, State of Virginia, 533* |  | *Participant* | *Memorandum of Association dated 23.01.2008* |
|  |  |  | *Ruan Max Amer* | *Cyprus, Limassol, 24-75* | *776AE 6654* | *Manager* |  |
| *…* |  |  |  |  |  |  |  |

Form 2.

Appendix to the procurement bid

dated \_\_\_\_\_\_\_\_\_\_\_\_\_\_ 20\_\_\_ No. \_\_\_\_\_\_

Request for proposals for the right to conclude a contract for rendering services of informational support in India and Bangladesh

## TECHNICAL PROPOSAL (Form 2)

***The bidder (the procurement participant): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_***

***Essence of the technical proposal***

***\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_***

***(Signature of the authorized representative) (Name and position of the signatory)***

***L.S.***

INSTRUCTIONS FOR FILLING IN

1. These instructions should not be reproduced in the documents prepared by the bidder.
2. The bidder shall indicate the number and date of the procurement bid to which this technical proposal is attached.
3. The procurement participant shall specify its corporate name (including its legal form).
4. The form of the title page of the Technical proposal is given above.
5. In addition to the materials contained in the technical requirements, the bidder’s Technical Proposal shall include:
   * + - * *description of the services to be provided given by the participant in its bid (including scope of services, or sequence for their provision, technical process of providing services, period of provision of services);*
         * *indication of scope of the services or of the procedure for its determination.*
6. In this form, the bidder shall confirm compliance with each requirement stipulated in the technical part of the procurement documentation (Volume 2).

Form 3.

Appendix to the procurement bid

dated \_\_\_\_\_\_\_\_\_\_\_\_\_\_ 20\_\_\_ No. \_\_\_\_\_\_

Request for proposals for the right to conclude a contract for rendering services of informational support in India and Bangladesh

## SPECIFICATION OF SERVICES COST CALCULATION (Form 3)

***The bidder (the procurement participant): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_***

In the prices as of submission date of the procurement bid: \_\_\_\_\_\_\_\_\_\_ \_\_\_, 20\_\_\_

|  |  |  |
| --- | --- | --- |
| **No.** | **Name of Services** | **Cost without VAT and tax on goods and services,**  **INR** |
| **First accounting period - 3 months (from \_\_\_\_ to \_\_\_\_)** | | |
| 1. | Analysis of the information field in Bangladesh and India, considering Customer's positioning, positioning of the enterprises of the Russian nuclear industry and Russian nuclear technologies, as well as positioning the competitors' companies and the Customer's tasks and tasks of the Russian nuclear industry enterprises. Analysis and monitoring of public initiatives of key industry players, including the Customer's competitors, and the identification and analysis of risks related to realization of such initiatives and activities of the Customer’s competitors. |  |
| 2. | Interaction with the federal and regional media and blogosphere of Bangladesh and India, specializing in covering political and economic issues, energy issues, including:   * organization of prompt interaction with media, including preparation of interviews, press conferences, etc.; * organization of information support of the Customer's participation in business / cultural / social events (including preparation of press releases, media invitations for event, interaction with media at event and follow up after it to ensure media coverage); * prompt response to media requests, including supply media with information on the Customer’s activities and activities of Russian nuclear industry enterprises; * creation of news hooks and distribution of information materials among media of India and Bangladesh after the Customer’s approval; * copywriters work in Bangladesh and India with appropriate education and knowledge in the field of energy, who is responsible for the preparation of unique texts, in accordance with the thematic areas agreed with the Customer. |  |
| 3. | Organization of media events (press conferences, press lunches, briefings, etc., press tours to nuclear power facilities in Bangladesh and India, Russia and / or third countries, where Russian-designed NPPs are being implemented, as well as to international conferences/forums dedicated to nuclear industry), namely: | Х |
| 3.1. | Organization of 1 (one) off-site press event to Russian nuclear industry enterprises (in Russia and/or countries where NPPs based on Russian technologies are being implemented / operated), and international conferences/forums on nuclear agenda with participation of at least 2 (two) media from TOP-20 media of India and/or Bangladesh in total; |  |
| 3.2. | Organization of 1 (one) local press events for media of India and/or Bangladesh with participation of representatives from at least 5 (five) of India and/or Bangladesh media in total. |  |
| 4. | Providing expert publication in the field of energy and nuclear technologies in media of Bangladesh and India. |  |
| 5. | Operative anti-crisis management to be provided for the information field of Bangladesh and India, including preparation of a response plan and prompt preparation and dissemination in media of Bangladesh and India of retractions, comments, statements, etc., after obtainment of the Customer’s approval of the same. |  |
| **Total for the first reporting period, excluding VAT and tax on goods and services** | |  |
| **Amount of VAT or tax on goods and services** | |  |
| **Total for the first reporting period, including VAT or tax on goods and services** | |  |
| **Second accounting period - 3 months (from \_\_\_\_ to \_\_\_\_)** | | |
| 1. | Analysis of the information field in Bangladesh and India, considering Customer's positioning, positioning of the enterprises of the Russian nuclear industry and Russian nuclear technologies, as well as positioning the competitors' companies and the Customer's tasks and tasks of the Russian nuclear industry enterprises. Analysis and monitoring of public initiatives of key industry players, including the Customer's competitors, and the identification and analysis of risks related to realization of such initiatives and activities of the Customer’s competitors. |  |
| 2. | Interaction with the federal and regional media and blogosphere of Bangladesh and India, specializing in covering political and economic issues, energy issues, including:   * organization of prompt interaction with media, including preparation of interviews, press conferences, etc.; * organization of information support of the Customer's participation in business / cultural / social events (including preparation of press releases, media invitations for event, interaction with media at event and follow up after it to ensure media coverage); * prompt response to media requests, including supply media with information on the Customer’s activities and activities of Russian nuclear industry enterprises; * creation of news hooks and distribution of information materials among media of Bangladesh and India after the Customer’s approval; * copywriters work in Bangladesh and India with appropriate education and knowledge in the field of energy, who is responsible for the preparation of unique texts, in accordance with the thematic areas agreed with the Customer. |  |
| 3. | Organization of media events (press conferences, press lunches, briefings, etc., press tours to nuclear power facilities in Bangladesh and India, Russia and / or third countries, where Russian-designed NPPs are being implemented, as well as to international conferences/forums dedicated to nuclear industry), namely: | Х |
| 3.1. | Organization of 1 (one) off-site press event to Russian nuclear industry enterprises (in Russia and/or countries where NPPs based on Russian technologies are being implemented / operated), and international conferences/forums on nuclear agenda with participation of at least 2 (two) media from TOP-20 media of India and/or Bangladesh in total; |  |
| 3.2. | Organization of 1 (one) local press events for media of India and/or Bangladesh with participation of representatives from at least 5 (five) of India and/or Bangladesh media in total. |  |
| 4. | Providing expert publication in the field of energy and nuclear technologies in media of Bangladesh and India. |  |
| 5. | Operative anti-crisis management to be provided for the information field of Bangladesh and India, including preparation of a response plan and prompt preparation and dissemination in media of Bangladesh and India of retractions, comments, statements, etc., after obtainment of the Customer’s approval of the same. |  |
| **Total for the second reporting period, excluding VAT and tax on goods and services** | |  |
| **Amount of VAT or tax on goods and services** | |  |
| **Total for the second reporting period, including VAT or tax on goods and services** | |  |
| **Third accounting period - 3 months (from \_\_\_\_ to \_\_\_\_)** | | |
| 1. | Analysis of the information field in Bangladesh and India, considering Customer's positioning, positioning of the enterprises of the Russian nuclear industry and Russian nuclear technologies, as well as positioning the competitors' companies and the Customer's tasks and tasks of the Russian nuclear industry enterprises. Analysis and monitoring of public initiatives of key industry players, including the Customer's competitors, and the identification and analysis of risks related to realization of such initiatives and activities of the Customer’s competitors. |  |
| 2. | Interaction with the federal and regional media and blogosphere of Bangladesh and India, specializing in covering political and economic issues, energy issues, including:   * organization of prompt interaction with media, including preparation of interviews, press conferences, etc.; * organization of information support of the Customer's participation in business / cultural / social events (including preparation of press releases, media invitations for event, interaction with media at event and follow up after it to ensure media coverage); * prompt response to media requests, including supply media with information on the Customer’s activities and activities of Russian nuclear industry enterprises; * creation of news hooks and distribution of information materials among media of Bangladesh and India after the Customer’s approval; * copywriters work in Bangladesh and India with appropriate education and knowledge in the field of energy, who is responsible for the preparation of unique texts, in accordance with the thematic areas agreed with the Customer. |  |
| 3. | Organization of media events (press conferences, press lunches, briefings, etc., press tours to nuclear power facilities in Bangladesh and India, Russia and / or third countries, where Russian-designed NPPs are being implemented, as well as to international conferences/forums dedicated to nuclear industry), namely: | Х |
| 3.1. | Organization of 1 (one) off-site press event to Russian nuclear industry enterprises (in Russia and/or countries where NPPs based on Russian technologies are being implemented / operated), and international conferences/forums on nuclear agenda with participation of at least 2 (two) media from TOP-20 media of India and/or Bangladesh in total; |  |
| 3.2. | Organization of 1 (one) local press events for media of India and/or Bangladesh with participation of representatives from at least 5 (five) of India and/or Bangladesh media in total. |  |
| 4. | Providing expert publication in the field of energy and nuclear technologies in media of Bangladesh and India. |  |
| 5. | Operative anti-crisis management to be provided for the information field of Bangladesh and India, including preparation of a response plan and prompt preparation and dissemination in media of Bangladesh and India of retractions, comments, statements, etc., after obtainment of the Customer’s approval of the same. |  |
| **Total for the third reporting period, excluding VAT and tax on goods and services** | |  |
| **Amount of VAT or tax on goods and services** | |  |
| **Total for the third reporting period, including VAT or tax on goods and services** | |  |
| **Fourth accounting period - 3 months (from \_\_\_\_ to \_\_\_\_)** | | |
| 1. | Analysis of the information field in Bangladesh and India, considering Customer's positioning, positioning of the enterprises of the Russian nuclear industry and Russian nuclear technologies, as well as positioning the competitors' companies and the Customer's tasks and tasks of the Russian nuclear industry enterprises. Analysis and monitoring of public initiatives of key industry players, including the Customer's competitors, and the identification and analysis of risks related to realization of such initiatives and activities of the Customer’s competitors. |  |
| 2. | Interaction with the federal and regional media and blogosphere of Bangladesh and India, specializing in covering political and economic issues, energy issues, including:   * organization of prompt interaction with media, including preparation of interviews, press conferences, etc.; * organization of information support of the Customer's participation in business / cultural / social events (including preparation of press releases, media invitations for event, interaction with media at event and follow up after it to ensure media coverage); * prompt response to media requests, including supply media with information on the Customer’s activities and activities of Russian nuclear industry enterprises; * creation of news hooks and distribution of information materials among media of Bangladesh and India after the Customer’s approval; * copywriters work in India and Bangladesh and India with appropriate education and knowledge in the field of energy, who is responsible for the preparation of unique texts, in accordance with the thematic areas agreed with the Customer. |  |
| 3. | Organization of 1 (one) off-site media events for Bangladesh and India (press conferences, press lunches, briefings, etc., press tours to nuclear power facilities in Bangladesh and India, Russia and / or third countries, where Russian-designed NPPs are being implemented, as well as to international conferences/forums dedicated to nuclear industry) |  |
| 4. | Providing expert publication in the field of energy and nuclear technologies in media of Bangladesh and India. |  |
| 5. | Operative anti-crisis management to be provided for the information field of Bangladesh and India, including preparation of a response plan and prompt preparation and dissemination in media of Bangladesh and India of retractions, comments, statements, etc., after obtainment of the Customer’s approval of the same. |  |
| **Total for the fourth reporting period, excluding VAT and tax on goods and services** | |  |
| **Amount of VAT or tax on goods and services** | |  |
| **Total for the fourth reporting period, including VAT or tax on goods and services** | |  |
| **TOTAL for the entire period of the Services under the Agreement (12 months) including VAT [rate] or tax on goods and services** | |  |

***\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_***

***(Signature of the authorized representative) (Name and position of the signatory)***

***L.S.***

INSTRUCTIONS FOR FILLING IN

* 1. These instructions should not be reproduced in the documents prepared by the procurement participant.

1. The procurement participant shall indicate the number and date of the procurement bid to which this Specification of Services Cost Calculation is attached.
2. Procurement participants shall state their corporate name (including legal form of business).
3. The procurement participant shall indicate the date as of which the Specification of Services Cost Calculation was calculated.
4. The Specification of Services Cost Calculation shall include calculation of all elements comprising total price of the bid.

Form 4.

Appendix to the procurement bid

dated \_\_\_\_\_\_\_\_\_\_\_\_\_\_ 20\_\_\_ No. \_\_\_\_\_\_

Request for proposals for the right to conclude a contract for rendering services of informational support in India and Bangladesh

## STATEMENT OF EXPIRIENCE IN PERFORMING CONTRACTS (Form 4)

The bidder (the procurement participant): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Item No. | Contract details  (number and date) | Name of the customer under the contract (address, contact person specifying the position, contact phone numbers) | | Contract description (scope and content of the services, description of general terms and conditions of the contract) | Country where the services were provided | Deadline for services provision completion (day, month and year when the services rendering starts - day, month and year of actual completion of the services provision) |
| 1 | 2 | 3 | | 4 | 5 | 6 |
|  | **Bidder**\_\_\_\_\_\_\_\_\_\_\_ ***[specify the legal form and name of the bidder]*** | | | | | |
|  | ***Contract No.1 dated dd.mm.yyyy*** |  | |  |  |  |
|  | *Certificate of Acceptance and Delivery of Services No.1 dated dd.mm.yyyy to Contract No.1* | | | | X |  |
|  | *Certificate of delivery and acceptance of rendered services No. 2 dated dd.mm.yyyy to Contract No.1* | | | | X |  |
|  | *…* | | | | … |  |
| … | … |  | |  | … |  |
|  | ***Contract No.2 dated dd.mm.yyyy*** |  | |  |  |  |
|  | … |  | |  |  |  |
| … | … |  | |  |  |  |
| **TOTAL:** | | | | | X | X |
|  | **Joint contractor *1 \_\_\_\_\_\_\_\_\_\_\_\_\_ [form of incorporation and name of Joint Contractor 1 to be specified]*** | | | | | |
|  | ***Contract No.A dated dd.mm.yyyy*** | |  |  |  |  |
|  | *Certificate of Acceptance and Delivery of Services No.1 dated dd.mm.yyyy to Contract No.A* | | | | X |  |
| … | … | |  |  | … |  |
| **TOTAL:** | | | | | X | X |
|  | **Joint contractor *2\_\_\_\_\_\_\_\_\_\_\_\_\_ [form of incorporation and name of Joint Contractor 1 to be specified]*** | | | | | |
| … | … | |  |  |  |  |
| **TOTAL:** | | | | | | X |

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

***(Signature of the authorized representative) (Name and position of the signatory)***

L.S.

INSTRUCTIONS FOR FILLING IN

1. These instructions should not be reproduced in the documents prepared by the procurement participant.
2. The procurement participant provides the number and the date of the procurement bid, supplemented with this certificate.
3. The procurement participant shall specify its corporate name (including its legal form).
4. In this form, the procurement participant shall indicate the list and the annual scopes of the contracts fulfillment, having the nature and scope comparable to the subject of procurement.
5. In this form, the procurement participant should specify the information on the documents confirming the services rendering under the contracts specified in this record, in separate lines, with breakdown by contracts, particularly: details of this document (number and date) (separate line after the contract description), country where the services were provided (column 5), the deadline for services provision completion (column 6).
6. The procurement participant may select the contracts which, in its opinion, describe its experience in the best possible way at its own discretion.

Form 5.

Appendix to the procurement bid

dated \_\_\_\_\_\_\_\_\_\_\_\_\_\_ 20\_\_\_ No. \_\_\_\_\_\_

Request for proposals for the right to conclude a contract for rendering services of informational support in India and Bangladesh

## PLAN OF DISTRIBUTION OF TYPES AND SCOPES OF SERVICES PROVISION AMONG THE PROCUREMENT PARTICIPANT AND JOINT CONTRACTORS (Form 5)

Procurement participant (contractor): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Joint contractors

1. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

2. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

…

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Item No. | Name of services | Name of the organization, providing this scope of services | Cost of services | | Deadline for provision (start and end dates) |
| in money terms, in INR  (including VAT) | in % of total value of services |
| 1 | 2 | 3 | 4 | 5 | 6 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| … |  |  |  |  |  |
| TOTAL | | |  | 100% | X |

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

***(Signature of the authorized representative) (Name and position of the signatory)***

L.S.

INSTRUCTIONS FOR FILLING IN

1. These instructions should not be reproduced in the documents prepared by the procurement participant.
2. The procurement participant provides the number and the date of the procurement bid, supplemented with this certificate.
3. The procurement participant shall specify his corporate name (including the form of incorporation), joint contractors’ names (including the form of incorporation).
4. The procurement participant shall indicate the following in this form:

* the list of the services to be provided by the procurement participant (contractor) and by each joint contractor. This form shall include information about all joint contractors to be engaged in provision of services under the contract, regardless of the scope of the services to be provided by such joint contractors;
* cost of the services by the procurement participant (contractor) and joint contractors in money terms and in percentage in accordance with the Services Cost Calculation (Form 3);
* deadline for services provision by the procurement participant (contractor) and by joint contractor in accordance with the Period for provision of services.

1. This form shall be completed both in the event of engagement of joint contractors by the procurement participant and in the event of failure to engage them; in the latter case, the words "joint contractors are not planned to be engaged" shall be specified in the tables.

# **PART 2**

The procedure for executing the procurement procedure is given in Part 2 of Volume 1 of the procurement documentation as a separate ***Word*** format file.

# **PART 3**

The draft contract to be concluded based on the procurement results is presented in Part 3 of Volume 1 of the procurement documentation as a separate ***Word*** format file.