APPROVED BY CEO Andrey Shevlyakov Rosatom South Asia Marketing (India) Private Limited March 28, 2018

# PROCUREMENT DOCUMENTATION

VOLUME 1 "GENERAL AND COMMERCIAL PARTS" for public request for quotation without pre-qualification for the right to conclude a contract for information services to be provided in India and Bangladesh

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### 1. PUBLIC NOTICE ABOUT THE REQUEST FOR PROPOSALS

- 1) Form and method of the competitive bidding process: public one-phase request for proposals without pre-qualification.
- 2) This procurement shall be held in accordance with Rosatom Procurement Standard (Procurement Regulations), as amended by Resolution of the Supervisory Board of Rosatom State Corporation (Meeting Record no. 28.02.2018 №100).
- 3) Subject of procurement: the right to conclude the contract for information services to be provided in India and Bangladesh.
- 4) The Customer/Procurement authority: Rosatom South Asia Marketing (India) Private Limited.

Location: Mumbai, India.

Postal address: Office no 813, Wing B, The Capital Building, Bandra Kurla Complex, Bandra East, Mumbai, Maharashtra, India 400051.

Tel. E-mail Ph.: +912267080091, dvsavchenko@rosatominternational.com.

- 5) Number of lots: 1 (one).
- 6) Subject matter of the contract: information services to be provided in India and Bangladesh.

Timeframe for performance of services: 10 calendar months from the date of the contract's conclusion.

Place of performance of the services: all necessary information is given in Volume 2 of the procurement documents.

Details and scope of the services: all necessary information is given in Volume 2 of the procurement documents.

Offers implying partial performance of the services shall not be acceptable.

7) Terms of payment: non-cash settlement under the terms and conditions of the draft contract (Part 3 "Draft Contract" of Volume 1 of the Procurement Documents).

The form and all the terms and conditions of the draft contract (Part 3 "Draft Contract" of Volume 1 of the Procurement Documents) are mandatory. Any counter proposals of the participants in respect of the draft contract are not acceptable.

Any proposals on the wording of the Contract provisions aimed at correction of grammatical and technical errors, if such are revealed in the Draft Contract by a participant, shall not be deemed counter proposals (Part 3 "Draft Contract", Volume 1 of the Procurement Documents).

8) Starting (ceiling) price of the contract: 11 200 000.00 Indian rupees, including GST of the Republic of India (18%).

The participant's quote of the contract price shall not exceed the starting (ceiling) price of the contract.

The price of the Contract includes all the expenses related to contract execution specified in the draft contract (Part 3 "Draft Contract", Volume 1 of the procurement documentation), including tax of the participant country of registration.

# 9) Procurement official language: English.

Procurement bid, including all correspondence and documents related to the procurement and exchanged between the participants of competitive bidding and the Procurement authority shall be prepared by the participant of competitive bidding in English (priority) or Russian. Any documents made in another language should be accompanied by a copy translated into English (priority) or Russian.

In case of providing by the participant of competitive bidding documents made in Russian or accompanied by translation into Russian it is not required to provide translation of these documents into English.

The Tendering committee shall examine the documents only if they are in English (priority) or Russian. Any documents made in other languages that are not accompanied by a copy translated into English (priority) or Russian shall not be deemed to have been submitted and information specified in such documents shall not be taken into account when evaluating a procurement bid. The participant of competitive bidding shall be responsible for the accuracy of any English or Russian translation.

- 10) Procurement currency: Indian rupees.
- 11) Bid security: not required.
- 12) Information regarding the procurement process, including the procedure of registration of participants of the competitive bidding and the procedure of determining the winner (successful participant of a competitive bidding):

The procurement application shall be valid for at least 60 calendar days from the date established as deadline for submission of applications. Based on the set of the criteria stated in the Procurement documents, the Tendering Committee shall determine the participant of competitive bidding who offers the best contract terms and shall declare such participant the winner.

# 13) Procedure for obtaining the Procurement documents:

Procurement documents shall be publically accessible on the website http://rosatom-southasia.com/ starting from the date of their official publication.

- 14) The possibility and the conditions under which the submission of alternative proposals is acceptable: is not acceptable.
- 15) Engagement of joint contractors (legal entities or individuals, providing part of /services under the contract): is acceptable.

The scope of engagement of joint contractors shall be determined by participants of the competitive bidding at their sole discretion.

- 16) Possibility of carrying out the rebidding procedure: it is possible, in respect of reduction of the price initially specified in the bid.
- 17) Deadline for bid submission (the time when access to submitted bids shall be granted): 11:00 (IST) on 11, April 2018.

Place, date and time of the Tendering committee meeting (if held): Adress: Office no 813, Wing B, The Capital Building, Bandra Kurla Complex, Bandra East, Mumbai, Maharashtra, India 400051. 11:15 (IST) on 11, April 2018.

18) Place, date and time of bid evaluation and finalizing the procurement procedure:

Qualification phase of bid assessment: Office no 813, Wing B, The Capital Building, Bandra Kurla Complex, Bandra East, Mumbai, Maharashtra, India 400051, no later than 23:59 (IST) on April 16, 2018.

Evaluation phase of bid assessment and finalizing the procurement procedure: address Office no 813, Wing B, The Capital Building, Bandra Kurla Complex, Bandra East, Mumbai, Maharashtra, India 400051, no later than 23:59 (IST) on April 20 2018.

19) Deadline for conclusion of the contract: within 20 (twenty) days, but no earlier than 10 (ten) days after the date of posting the record of the meeting held to finalize the procurement on the website http://rosatom-southasia.com, except the following cases:

The Customer shall, within 5 (five) working days from the date of posting the record of the Tendering Committee meeting held to finalize the procurement on the website http://rosatom-southasia.com/ or from the date of completion of the aforesaid activities, deliver to the entity to which the contract is awarded (the winner or the sole participant of competitive bidding) the draft contract prepared by means of inclusion of the contract terms and conditions proposed by the entity to which the contract is awarded in its procurement bid, taking into account any pre-contractual negotiations, into the draft contract attached to the Procurement documents.

The Customer shall obtain a confirmation from the entity to which the contract is awarded that the said draft contract has been received by such entity.

The entity to which the contract is awarded shall deliver to the customer the contract signed and sealed on its part within 10 (ten) days from the date the said contract is served.

- 20) Contract obligations fulfillment security: not required.
- 21) If a procurement is cancelled by the Procurement authority, upon the customer's request, within the period stated below, and for reasons indicated below,

at any time up to the finalizing of the procurement,

the Procurement authority shall incur no liability:

a change of financial, investment, production and other programs that has affected the need for this procurement;

changes in demand for products, including changes in product characteristics, provided that such changes are approved by the Customer's CEO;

a force majeure event confirmed by a relevant document and affecting the practicability of the procurement;

requirement to comply with the orders of the antimonopoly authority:

changes in the laws of India, regulatory legal acts, issuance of directives of federal executive authorities affecting the possibility and/or practicability of the procurement.

Notice of the procurement cancellation or any procurement lot cancellation shall be signed by the customer's CEO and posted by the Procurement authority on the same working day (the next working day if the notice of competitive bidding cancellation is received by the Procurement authority after 6.00 pm at the location of the Procurement authority) in the manner prescribed for posting a public notice of a procurement procedure and procurement documents.

### PART 1

Terms and definitions and abbreviations used in Parts 1 and 2 of Volume 1 of this procurement documents are given in accordance with Rosatom Procurement Standard (Procurement Regulations) (hereinafter referred to as the Standard).

# 2. REQUIREMENTS. DOCUMENTS. DOCUMENTS TO BE INCLUDED IN THE BID.

# 2.1. REQUIREMENTS. DOCUMENTS CONFIRMING COMPLIANCE WITH THE ESTABLISHED REQUIREMENTS.

# 2.1.1. Requirements for participants of the competitive bidding, joint contractors

Item No.	Requirements	The documents confirming the compliance with the established requirements			
1)	The bidder shall have civil legal capacity in full scope in order to sign	and execute the contract following the procurement results including:			
1.1)	shall be registered as a legal entity in accordance with the procedure established in the Russian Federation (for Russian legal entities);  shall be registered as an individual entrepreneur, in accordance with the procedure established in the Russian Federation (for Russian individual entrepreneurs);  shall be registered as a subject of the civil law in accordance with the laws in force at the place of its location (for Indian and foreign participants of competitive bidding);	a) copies of documents confirming state registration, including the following:  — for Russian legal entities - a copy of extract from the Unified State Register of Legal Entities (extract from EGRUL (Unified State Register of Legal Entities));  — for Russian individual entrepreneurs - a copy of extract from the Unified State Register of Individual Entrepreneurs (extract from EGRIP (Unified State Register of Individual Entrepreneurs)).  — The extracts from EGRUL or EGRIP shall be obtained not earlier than 6 months (and in case of any changes - not earlier than such changes are entered into the related register) prior to the day of official publication of the public notice on competitive bidding it is permitted to provide the specified extracts, executed using the website http://egrul.nalog.ru/#;  — for other Russian individual persons - copies of identification documents;			

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Item No.	Requirements	The documents confirming the compliance with the established requirements
		<ul> <li>for Indian and foreign legal entities and persons - copies of the documents of the state registration as a subject of the civil law, in compliance with the legislation of the country at the place of his residence, which shall be supported with their translation into the English (priority) or Russian language; as a part of the bid to be submitted in hard copy;</li> </ul>
		<ul> <li>documents of participants registered outside the Republic of India shall be provided in legalized copies (apostillation is acceptable), with their translation into the English (priority) or Russian language attested by a public notary;</li> </ul>
		b) copy of the document confirming the authorities of the person for signing the procurement bid on behalf of the bidder (the documents confirming the authorities of the person executing functions of the sole executive body (for the legal entity); if the procurement bid is signed under the power of attorney, this power of attorney shall be also submitted as a part of the bid). If the procurement bid and (or) the documents included in it are signed by different persons, the documents confirming authorities of the person for signing the bid and (or) the documents included in it shall be submitted for each signatory, according to the authorities;
		c) copies of the constituent documents in their latest version (for legal entities);
		d) a copy of a notice of the competitive bidding participant's capacity to use the simplified taxation system (for those participants of competitive bidding who apply such system);

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Item No.	Requirements	The documents confirming the compliance with the established requirements
1.2)	shall have the right to perform activities in accordance with the laws of the Russian Federation (for Russian participants of competitive bidding);  shall have the right to perform activities in accordance with the laws in force at the place of location of such participant of competitive bidding (for foreign participants of competitive bidding);  shall have the right to perform activities in accordance with the laws in force at the place where the contract is performed (for Russian and foreign participants of competitive bidding).	e) confirmation filled in by the participant of competitive bidding as per Form 1 "The Application" that there is the right to perform activities in accordance with the laws in force at the place of location of the participant of competitive bidding and at the place where the contract shall be performed. Pparticipants of competitive bidding, registered outside the Russian Federation and Republic of India, should additionally provide a brief explanatory note specifying the following:  - statutory provisions applicable in the country, where it is located or carries out activities, and regulating their legal capacity and conditions of the activity connected with fulfillment of obligations under the contract to be concluded as a result of the competitive bidding;  - name and details (number and date of coming into force and number and date of the current version) of national regulatory legal acts, in accordance with which the foreign participant of competitive bidding carries out its activities.
1.3)	not to be in the process of winding-up (for the legal entity), not to be acknowledged as insolvent (bankrupt) by the award of the arbitration court;	<ul> <li>a) the confirmation filled in by the bidder as per Form 1 "Procurement bid":</li> <li>regarding the fact that the bidder is not involved in the process of winding-up (for the legal entity);</li> </ul>
1.4)	is not the organization, on the property of which in the part required for execution of the contract the arrest is imposed by the award of the court, administrative body, and (or) the activity of which is suspended;	<ul> <li>regarding non-availability of the award of the arbitration court related to the bidder on acknowledging him as insolvent (bankrupt);</li> <li>regarding the absence of arrest of the bidder's property imposed by the court award, administrative body;</li> <li>regarding the fact that the bidder's activity has not been suspended.</li> </ul>
1.5)	shall disclose the information regarding the whole chain of owners, including beneficiaries (including final ones);	b) the engagement filled in by the bidder as per Form 1 "Procurement bid", in case of signing the contract with him, the information about the chain of owners, including beneficiaries (including final ones), in the form and in accordance with the instructions given in the procurement documents, and the documents confirming this information shall be submitted by the date of signing the contract;

Item No.	Requirements The documents confirming the compliance with the established requirements					
2)	Requirements to the joint contractors rendering services/ performing works, amount of which is more than 5% of total price of the application of the participant of competitive bidding:					
2.1)	shall be registered as a legal entity in accordance with the procedure established in the Russian Federation (for Russian legal entities);  shall be registered as an individual entrepreneur, in accordance with the procedure established in the Russian Federation (for Russian individual entrepreneurs);  shall be registered as a subject of the civil law in accordance with the laws in force at the place of its location (for Indian and foreign participants of competitive bidding);	f) copies of documents confirming state registration, including the following:  — for Russian legal entities - a copy of extract from the Unified State Register of Legal Entities (extract from EGRUL (Unified State Register of Legal Entities));  — for Russian individual entrepreneurs - a copy of extract from the Unified State Register of Individual Entrepreneurs (extract from EGRIP (Unified State Register of Individual Entrepreneurs)).  — The extracts from EGRUL or EGRIP shall be obtained not earlier than 6 months (and in case of any changes - not earlier than such changes are entered into the related register) prior to the day of official publication of the public notice on competitive bidding it is permitted to provide the specified extracts, executed using the website http://egrul.nalog.ru/#;  — for other Russian individual persons - copies of identification documents; for Indian and foreign legal entities and persons - copies of the documents of the state registration as a subject of the civil law, in compliance with the legislation of the country at the place of his residence, which shall be supported with their translation into the English (priority) or Russian language; as a part of the bid to be submitted in hard copy;  — documents of the participants, registered outside of the Republic of India, shall be provided in legalized copies (apostillation is acceptable), with their translation into the English (priority) or Russian language attested by a public notary;  c) copies of the constituent documents in their latest version (for legal entities);				

Item No.	Requirements	The documents confirming the compliance with the established requirements
2.2)	not to be in the process of winding-up (for the legal entity), not to be acknowledged as insolvent (bankrupt) by the award of the arbitration court;	<ul> <li>d) the confirmation filled in by the bidder as per Form 1 "Procurement bid":</li> <li>regarding the fact that the bidder is not involved in the process of winding-up (for the legal entity);</li> </ul>
2.3)	is not the organization, on the property of which in the part required for execution of the contract the arrest is imposed by the award of the court, administrative body, and (or) the activity of which is suspended;	<ul> <li>regarding non-availability of the award of the arbitration court related to the bidder on acknowledging him as insolvent (bankrupt);</li> <li>regarding the absence of arrest of the bidder's property imposed by the court award, administrative body;</li> <li>regarding the fact that the bidder's activity has not been suspended.</li> </ul>
2.4)	The participant of competitive bidding shall confirm that each of the engaged joint contractors performing the work amounting to more than 5% from total price proposed by the participant of competitive bidding:  a) is informed of the fact that it is engaged as a joint contractor; b) agrees with the list, scope and deadlines for the work performance assigned to such joint contractor.	f) Plan for assignment of types and scopes of work among the participant of competitive bidding and its joint contractor (Form 5). This plan shall be completed and submitted both in the event of engagement of joint contractors by the participant of competitive bidding and in the event of failure to engage them; in the latter case, it shall be reflected in this form that no joint contractors are planned to be engaged.

## 2.1.2. Requirements to the Goods

Item No.	Requirements	The documents confirming the compliance with the established requirements		
1)		Technical proposal confirming fulfillment of each technical requirement (volume 2) in accordance with instructions given in procurement documentation (Form 2).		

### 2.2. DOCUMENTS TO BE INCLUDED IN THE PROCUREMENT BID.

Number of copies of the procurement bid: 1 hard copy original, soft copy on 2 storage devices for USB or DVD, or for CD-R(W).

- 1. Documents to be attached to the procurement bid, in the form of electronic documents:
- 1) procurement bid as per the form and in accordance with the instructions given in these procurement documents (subsection 5.1, Form 1);
- 2) cost summary table in accordance with the instructions given in these procurement documents (subsection 5.1, Form 3),

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- 3) technical offer in accordance with the instructions given in these procurement documents (subsection 5.1, Form 2),
- 4) documents referred to in subsection 2.1 of these procurement documents.
- 5) documents required solely for the purpose of evaluating the bid in accordance with the criteria and methodology for bids evaluation referred to in Section 3 (failure to submit the said documents cannot be the reason for rejecting the bid at the qualification stage).

### 3. CRITERIA AND METHODOLOGY FOR BIDS EVALUATION

- 3.1. The evaluation criteria and their significance
- 1) Contract price (BP<sub>i</sub> criterion value 70%):
- 2) Qualification of the participant of competitive bidding (BT<sub>i</sub> criterion value—30%), including:
- Experience (E<sub>i</sub> criterion value 100%)

### 3.2. Method of bids estimation:

The rating of the procurement bid represents the evaluation in points, obtained upon the evaluation results using the estimation criteria (sub-criteria) taking into account the significance (weight) of the given criteria (sub-criteria).

The rating of the i-st procurement bid shall be determined by formula:

$$R_i = BP_i * V_{II} + BT_i * V_{T};$$

where V - the significance value (weight) of the relevant criterion,

BP, BT - rating (in points) of the relevant criterion.

The total significance value of all the criteria established in the procurement documents is equal to 100 %. The maximum rating in points for each criterion  $P_i$ ,  $T_i$  - 100 points.

# Estimation using the criterion "Contract price"

Bidding prices proposed by the participants of competitive bidding including all taxes, levies and other charges in accordance with the applicable legislation of the country of registration of the participant and India and shall be used as the unified basis of comparison of price quotation.

$$BP_i = \frac{P_{min}}{P_i} * 100$$

where: BP<sub>i</sub> - estimation as per the criterion "Contract price" of the i-st procurement bidder in points,

 $P_i$  - the procurement bid on the contract price mentioned in the i-st procurement bidder reduced to the unified basis for comparison of quotations given in INR including GST of the Republic of India (18%),

 $P_{min}$  - the minimum quotation of the bidder on the contract price, which is mentioned in the bid submitted by admitted bidders reduced to the unified basis for comparison of quotations given in INR including GST of the Republic of India (18%).

Estimation as per the criterion "Qualification of the participant of competitive bidding"

### $BT_i = BE_i * V_e$

where: V - the significance value (weight) of the relevant sub-criterion, BE - estimation rating (in points) of the relevant sub-criterion The total significance value of all sub-criteria of one criterion is equal to 100 %. The maximum rating in points for each of the sub-criteria  $E_i$  - 100 points.

Estimation using the sub-criterion "Experience":

Calculation of BOyi is held according to the following procedures:

In carrying out evaluation on the basis of this subcriterion, the respective experience of the participant of competitive bidding confirmed by copies of the following documents executed in compliance with the accounting rules shall be taken in account:

- ➤ documents which confirm scope of services, are executed under the contract, are signed by the parties to the contract and specify the following data:
  - contract details (number and date);
  - list of rendered services;
- be documents which confirm completion of services, are executed under the contract for the purposes of financial reporting, are signed by the parties to the contract and specify the following data (a sample document is shown in Form 6):
  - contract details (number and date);
  - list of the services delivered and accepted by the customer under the contract.

Only experience of the participant of competitive bidding shall be evaluated (experience of other legal entities of individuals, including individual entrepreneurs, engaged by the participant of competitive bidding for performance of the contract shall not be taken into account), according to the following formula:

	Points
The participant of	
completed in 2013	0
БЕ і	
	100

where:

 $E_i$  – number of projects with completed in 2015-2018 for information services in India and/or Bangladesh, by the participant of competitive bidding "i".

E<sub>max</sub> - maximum number of services with completed in 2015-2018 for information services in India and/or Bangladesh, in comparison with experience of all admitted participants of competitive bidding but not more than 2 (two).

If E<sub>i</sub> exceeds the 2 (two), then E<sub>i</sub> shall be deemed equal to 2 (two).

### 4. SAMPLE FORMS OF THE MAIN DOCUMENTS

forms 2 to 6 are recommended for completion. In case any changes are introduced in the forms contained in this section, all documents included by the participant of the competitive bidding in the bid should contain all data specified in the relevant form.

4.1. Sample forms of the main documents to be included in the bid

Form 1.
Letterhead of the participant of a competitive bidding 20 No
APPLICATION FOR PARTICIPATION IN A COMPETITIVE BIDDING (Form 1)
Having studied the Public Notice on Competitive Bidding for the right to enter
into a contract for rendering of services for information services to be provided in India
and Bangladesh, which is published on[please specify the website where
the competitive bidding is published], competitive bidding No[please specify number of the competitive bidding on the said website], the procurement documentation, understanding and accepting the competitive bidding requirements and the conditions specified therein,
(full name of the participant of competitive bidding with indication of the legal form)
INN (Taxpayer Identification Number), KPP (Taxpayer Record Validity Code), OGRN
(Primary State Registration Number), OKPO (All-Russian Classifier of Businesses and
Organizations), (INN, KPP, OGRN, OKPO of the participant of competitive bidding)
(INN, KPP, OGRN, OKPO of the participant of competitive bidding)
legal address,
(legal address of the participant of competitive bidding)
actual address, (actual address of the participant of competitive bidding)
postal address of the participant of competitive bidding)  postal address
proposes to enter into a contract for:  (subject matter of the contract)
in accordance with the Technical Proposal, Cost Summary Table and other documents

No.	Conditions of applications for participation in a competitive bidding	Participant proposals	
1.	Application price, INR including all applicable taxes	[please specify the contract price with the amount of each applicable tax, for example, VAT of the country of registration of the participant and GST]	
2.	Application price, INR. net of taxes	[please indicate the contract price net of all applicable taxes]	

which form the integral appendices to this application:

No.	Conditions of applications for participation in a competitive bidding	Participant proposals		
3.	Deadline for services provision	[to specify "in accordance with the terms and conditions of the procurement documentation" or to specify the start and the end dates of the services provision in the format of calculation of time periods specified in the Public Notice on Competitive Bidding]		
4.	Payment terms	[to specify ''in accordance with the terms and conditions of the draft contract of the procurement documentation'' or to specify payment procedure under the contract which (procedure) is proposed by the participant of a competitive bidding]		

This application for participation in a competitive bidding has a legal status of an offer and shall remain in force 60 calendar days from the deadline for submission of applications for participation in a competitive bidding.

For leg	gal entities:					
We he	reby confir	m that:				
		(name of th	e participant o	f competitive	e <i>bidding</i> ) has	the right to
carry on bus	iness in con	npliance with t	the law of		(please spec	ify the country
of the location	of the partic	cipant of compe	titive bidding) a	ınd	(ple	ase specify the
-		is fulfilled if th titive bidding is		ract fulfillme	nt is different j	from the place
– th	ere are no	liquidation	proceedings	against _		(name of
participant of	competitive l	<i>pidding</i> ), as we	ell as any subo	contractors	(co-contracte	ors) engaged
by it, there	is no adju	dication orde	er for	(	name of the	participant of
competitive bi	dding) issue	d by an arbitr	ation court, a	ctivities of		(name of
the participan	t of competiti	ve bidding) are	not suspende	ed and its as	ssets are not s	seized by the
decision of a	court or ar	administrativ	e authority;			
_	[in the case of	of use of simplij	fied taxation sys	stem] We al	so hereby in	form that we

For individuals: We hereby give our consent for the customer (business owner of the procurement process) to process the provided personal data and to disclose the data, in whole or in part, to the competent state authorities and for such authorities to subsequent processing of such data.

use the simplified taxation system.

We hereby agree and confirm receipt of all the consents required in accordance with the applicable laws (including law on personal data) from all the persons indicated in the application, from all the persons interested or involved in this data for the customer (business owner of the procurement process) to process the provided data and for the customer to disclose the data, in whole or in part, to the competent state authorities (including the Federal Tax Service of the Russian Federation, the Ministry of Energy of Russia, the Federal Financial Monitoring Service, the Government of the Russian Federation) and for such authorities to subsequent processing of such data.

If we win this competitive bidding or if we receive the proposal to enter into a contract, we will assume the following obligations:

- a) to sign the contract on our part in accordance with the requirements specified in the procurement documentation and with the terms and conditions of our application for participation in a competitive bidding;
- b) before concluding the contract, to provide the information about the owners chain including beneficiaries (including ultimate beneficiaries) as per the form and in accordance with the instructions set out in the procurement documentation and to provide the documents confirming such information.

We are notified and agree that:

- if we provide any inaccurate information, we may be removed from the list of the participants of competitive bidding, and if inaccuracy of the information provided by us is detected after the conclusion of a contract with us, such contract may be terminated;
- we will be recognized to be evading the conclusion of a contract in the cases specified in the procurement documentation and in the case of failure to provide the documents which must be provided before the contract conclusion;

In accordance with the instructions received from you in the procurement documentation, the information about essence of our proposals in this competitive bidding is provided in the following documents which form an integral part of our application for participation in a competitive bidding:

List of the documents included in the application:

List of the documents meruded in the application.						
No.	Document name	Quantity of pages				
1.	A copy of the document confirming the fact of funds paid as the security of application for participation in a competitive bidding / irrevocable bank guarantee	1 0				
2.						
3.						

(Signature of the authorized representative)

(Name and position of the signatory)

### L.S.

### **COMPLETION INSTRUCTIONS**

- 1. These instructions shall not be reproduced in the documents prepared by the participant of a competitive bidding.
- 2. An application for participation in a competitive bidding shall be executed on an official letterhead of the participant of a competitive bidding.
- 3. The participant of a competitive bidding shall assign the date and number to the application for participation in a competitive bidding in accordance with its own document management rules.

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- 4. The participant of a competitive bidding shall specify its full name (with indication of the legal form) and legal address.
- 5. The participant of a competitive bidding shall specify the cost of the services provision in figures and in words, in rubles, in accordance with the Cost Summary Table (column "Total"). The price shall be indicated in the format of XXX XXX XXX,XX rub., for example: "1,234,567.89 Indian rupees (one million two hundred and thirty-four thousand five hundred and sixty-seven rubles, eighty-nine kopecks)".

6.

- 7. The participant of a competitive bidding shall list and specify the scope of each document being attached to the application for participation in a competitive bidding which determines the essence of the quotation of the participant of a competitive bidding.
- 8. Any documents making part of an application for participation in a competitive bidding must be clearly printed. No erasures, additional notes, corrections in the documents prepared by the participant of a competitive bidding are permitted, except in cases where such corrections (additional notes) are certified with the handwritten inscription "Alteration valid" and with the handwritten signature of the authorized person made next to each correction (additional note) and sealed by the participant of a competitive bidding.

# [this form shall be submitted before conclusion of the contract by the competitive bidding winner or by the person which is approved to be a party to the contract]

Form 1.1.

# INFORMATION ABOUT THE OWNERS CHAIN INCLUDING BENEFICIARIES (INCLUDING ULTIMATE BENEFICIARIES) (Form 1.1)

The person which will be a party to the contract:	
name of the	he contractor which will be a party to the contract

			Information	about th	e contractor		Information about the owners chain of the contractor including beneficiaries (including ultimate beneficiaries)							
No.	(Taxpa yer Identif ication	OGRN (Primar y State Registra tion Number		OKVED code	Full name of the CEO	Series and number of the CEO's identification document	No.	INN (Taxpayer Identificat ion Number)	Registrati	Corporate name / Surname, name, patronymic	Registration address	Series and number of the identification document (for an individual)	CEO/ member/ shareholder/ beneficiary	Information about confirming documents (name, details, etc.)
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15

(Signature of the authorized representative) (Name and position of the signatory)

# L.S.

### **COMPLETION INSTRUCTIONS**

- 1. These instructions shall not be reproduced in the documents prepared by the contractor.
- 2. Form 1.2 shall not be changed. All information and documents must be provided.
- 3. Form 1.2 must be provided by the contractor before conclusion of the contract in two formats \*.pdf and \*.xls;

### VOLUME 1 "GENERAL AND COMMERCIAL PARTS"

for public request for quotation without pre-qualification for the right to conclude a contract for information services to be provided in India and Bangladesh

- 4. The contractor must specify its INN in column 2. If the contractor is a Russian legal entity, 10-digit code shall be indicated. If the contractor is a Russian individual (both being an individual entrepreneur and not), 12-digit code shall be indicated. If the contractor is a foreign legal entity or an individual, "Not available" shall be indicated in the column.
- 5. The contractor must specify its OGRN in column 3. It shall be completed if the contractor is a Russian legal entity (13-digit code). If the contractor is a Russian individual acting as an individual entrepreneur (IE), then OGRNIP (Primary State Registration Number of the Individual Entrepreneur) (15-digit code) shall be indicated. If the contractor is a Russian individual person, a foreign individual person or a legal entity, then "Not available" shall be specified in the column.
- 6. The contractor shall specify its abbreviated legal form and the contractor's name in column 4 (for example, LLC, FSUE (Federal State Unitary Enterprise), CJSC, etc.) If the contractor is an individual, then full name shall be indicated.
- 7. The contractor must specify OKVED in column 5. If the contractor is a Russian legal entity and an individual entrepreneur, then the code which can consist of 2-6 digits separated by dots in two digits shall be indicated. If the contractor is a Russian individual, foreign legal entity "Not available" shall be indicated in the column.
  - 8. The contractor shall complete column 6 in the format: Surname, Name, Patronymic, for example, Ivanov Ivan Stepanovich.
- 9. Column 7 shall be completed in the following format: series (space) number, for example, 5003 143877. For foreigners it is acceptable to complete it in the format represented in their national passport.
  - 10. Column 8 shall be completed according to the sample.
  - 11. Columns 9, 10 shall be completed according to Items 4, 5 of this instruction.
- 12. Column 11 shall contain the abbreviated legal form of organization and the contractor's name (for example, LLC, FSUE (Federal State Unitary Enterprise), CJSC, etc.) If the owner is an individual, his/her full name shall be indicated. Moreover, if the information about the CEO of the legal entity contractor's owner is present, the full name shall be indicated in its entirety.
- 13. Column 12 shall be completed with the use of the format of geographical hierarchy in descending order, for example, Russian Federation, Tula, Pionerov St., 56-89.
  - 14. Column 13 shall be completed according to Item 9 of this instruction.
- 15. Column 14 shall contain the information about the way this entity relates to the higher link in the "counterparty beneficiary" chain in accordance with the example given in the sample form.
- 16. Column 15 shall contain the legal status and details of the confirming documents, for example, the Memorandum of Association dated 23.01.2008.
- 17. Disclosure of information about the beneficiaries is carried out pursuant to directives issued by the Government of the Russian Federation and is unrelated to the term "beneficiary owner" used in Federal Law no. 115-FZ enacted on August 7, 2001 "On Combating Legalization (Laundering) of Proceeds from Crime and Financing of Terrorism".
- 18. The following example of filing the table of ownership chain information provides neither an exhaustive list nor a yardstick for a fully disclosed ownership chain; the symbol "..." signifies a requirement to disclose the ownership chain all the way up to the ultimate owners (beneficiaries).

### VOLUME 1 "GENERAL AND COMMERCIAL PARTS"

### OWNERS CHAIN TABLE COMPLETION SAMPLE

# beginning

	Information about the contractor							
No.	INN	OGRN	Abbreviated name	OKVED	Surname, Name, Patronymic of the CEO	Series and number of the CEO's identification document		
1	2	3	4	5	6	7		
1	7734567890	1044567890123	"Romashka" LLC	45.xx.xx	Ivanov Ivan Stepanovich	5003 143877		

# VOLUME 1 "GENERAL AND COMMERCIAL PARTS"

end

							Criti
	Informa	ation about the owners	chain of the contractor including	beneficiaries (including ultim	nate beneficiaries)		
No.	INN	OGRN	Corporate name / Surname, name, patronymic	Registration address	Series and number of the identification document (for an individual)	CEO / member/ shareholder/ beneficiary	Information about confirmir documents (name, details, etc.)
8	9	10	11	12	13	14	15
1.1	7754467990	108323232323232	"Svet 1" CJSC	Moscow, Lubyanka St., 3		Member	Memorandum of Association dated 23.01.2008
1.1.0	111222333444		Petrova Anna Ivanovna	Moscow, Shchepkina St.,	44 55 666777	CEO	Articles of Association, Order No. 45-л/с dated 22.03.10
1.1.1	333222444555		Sidorov Petr Ivanovich	Saratov, Lenina St., 45-34	55 66 777888	Shareholder	Memorandum of Association dated 12.03.2004
1.1.2	627777777	104567567567436	"Cherepashka" LLC	Saratov, Lenina St., 45		Shareholder	Memorandum of Association dated 12.03.2004
1.1.2.0	7495672857623		Mukhov Amir Mazievich	Saratov, Lenina St., 45	66 78 455434	CEO	Articles of Association, Order No. 77-л/с dated 22.05.11
1.1.2.1	8462389547345		Mazaeva Inna Lvovna	Saratov, K. Marksa St., 5-34	67 03 000444	Beneficiary	Resolution on establishment of LLC dated 12.03.2004
1.2	7754456890	107656565656565	"Svet 2" LLC	Smolensk, Titova St., 34		Member	Memorandum of Association dated 23.01.2008
1.2.0	666555777444		Antonov Ivan Igorevich	Smolensk, Titova St., 34	66 55 444333	СЕО	Articles of Association, Order No. 56-л/с dated 22.05.09

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						Memorandum of
			Smolensk, Chapaeva St.,			Association dated
1.2.1	888777666555	Ivlev Dmitry Stepanovich	34-72	77 55 333444	Member	23.01.2006
						Memorandum of
			Smolensk, Gagarina St., 2-			Association dated
1.2.2	333888444555	Stepanov Igor Dmitrievich	64	66 77 223344	Member	23.01.2006
***						Memorandum of
						Association dated
1.3	ASU66-54	Iguana LTD	USA, Virginia State, 533		Member	23.01.2008
		Ruan Max Amer	Cyprus, Limassol, 24-75	776AE 6654	CEO	
				_		

		Form 2.
Appendi	ix to the application for participati	on in a competitive bidding
	dated	20 No
Public request for quotation with contract for rendering of information	1 1	<u> </u>
TECHNI	ICAL PROPOSAL (Form 2)	
Participant of competitive bidding:		
Essenc	ce of the technical proposal	
(Signature of the authorized representative)	(Name and position of the signatory)	
L.S.		

### **COMPLETION INSTRUCTIONS**

- 1. These instructions shall not be reproduced in the documents prepared by the participant of a competitive bidding.
- 2. The participant of a competitive bidding shall indicate the number and date of the application for participation in a competitive bidding to which this technical proposal is attached.
- 3. The participant of a competitive bidding shall specify its corporate name (including its legal form).
  - 4. The form of the title page of the Technical Proposal is given above.
- 5. In addition to the materials contained in the technical requirements, the participant of a competitive bidding's Technical Proposal shall include:
- description of the works to be performed and of the services to be provided given by the participant in its application (including scope of works or services, or sequence for their performance/provision, technical process of performing works or rendering services, period of performance of works or services);
  - indication of scope of the works or services or of the procedure for its determination;
- 6. In this form the participant of a competitive bidding shall confirm fulfillment of each technical requirement (Volume 2). And it is desirable that this form shall contain a table of compliance of its technical proposal with the technical requirements (TR) (Volume 2) in accordance with the given form:

No.	Item No. in TR	Fulfillment	Comments	References to CP

No.: ordinal number

Item No. in TR: number of item in the Technical Requirements

Fulfillment:

"yes" - it will be fulfilled in full "no" - it will not be fulfilled

"in part" - it is fulfilled with the "following" restrictions

Comments: required comments

.

Form 3.

	Appendix to the application for participated	pation in a competitive b	
Public req	uest for quotation for the right to conclude a contract for rendering of information services to  Bangladesh		
Participan	COST SUMMARY TABLE (Form 3)  t of competitive bidding:		
At the pric	es set at the time of submission of the application for participation in a competitive bidding:	20	
No	Name of services	Cost of services, Indian rupees	
	First reporting period	_	
1.			
2.			
	Total for the first reporting period		
1	Second reporting period		
1. 2.			
•••	Total for the second reporting period		
	···		
	Total cost of services		
	VAT or similar tax of the country of registration of the participant (indicate rate)		
	GST of the Republic of India (18%)		
	Total cost of services, including applicable taxes of the country of registration of the participant and GST of the Republic of India (18%)		
(Signatur	e of the authorized representative) (Name and position of the signatory)		

VOLUME 1 "GENERAL AND COMMERCIAL PARTS"

# L.S.

### **COMPLETION INSTRUCTIONS**

- 1. These instructions shall not be reproduced in the documents prepared by the participant of a competitive bidding.
- 2. The participant of a competitive bidding shall indicate the number and date of the application for participation in a competitive bidding to which this Cost Summary Table is attached.
- 3. The participant of a competitive bidding shall specify its corporate name (including its legal form).
- 4. The participant of a competitive bidding shall indicate the date as of which the Cost Summary Table was calculated.

	Form 4.
Appendix to the application for pa	articipation in a competitive bidding
dated _	20 No

Public request for quotation without pre-qualification for the right to conclude a contract for rendering of information services to be provided in India and Bangladesh

# RECORD OF SUCCESSFULLY PERFORMED CONTRACTS (Form 4)

Participant of competitive bidding:	
<i>Joint contractor №1:</i>	
Joint contractor №	

. . .

No.	Contract details (number and date)	Periods of performance of contractual works (year and month of start performance date - year and month of actual performance termination)	Name of the customer with whom the contract was concluded (address, contact person specifying the position, contact phone numbers)	Contract description (subject matter, scope and content of the works, description of general terms and conditions of the contract)			
1	2	3	4	5			
Partic	ipant of competitive bidding:						
1.	Contract No.1 dated dd.mm.yyyy						
1.1.	Certificate of Acceptance and Deliver	y of Services No.1 dated dd.mm.yyyy to Contr	act No.1	X			
1.2.	Certificate of Acceptance and Deliver	y of Services No.2 dated dd.mm.yyyy to Contr	ract No.1	X			
1.3.	Certificate of Acceptance and Deliver	y of Services No.3 dated dd.mm.yyyy to Contr	act No.1	X			
2.	Contract No.2 dated dd.mm.yyyy						
2.2.	Certificate of Acceptance and Deliver	ract No.2	X				
2.3.				X			
Joint	Joint contractor:						
1.	Contract No.1 dated dd.mm.yyyy						

# VOLUME 1 "GENERAL AND COMMERCIAL PARTS"

for public request for quotation without pre-qualification for the right to conclude a contract for information services to be provided in India and Bangladesh

No.	Contract details (number and date)	Periods of performance of contractual works (year and month of start performance date - year and month of actual performance termination)	Name of the customer with whom the contract was concluded (address, contact person specifying the position, contact phone numbers)	Contract description (subject matter, scope and content of the works, description of general terms and conditions of the contract)
1	2	3	4	5
1.1.	Certificate of Acceptance and Deliver	X		
1.2.	Certificate of Acceptance and Deliver	X		
1.3.	Certificate of Acceptance and Deliver	X		
2.	Contract No.2 dated dd.mm.yyyy			
2.2.	Certificate of Acceptance and Deliver	X		
2.3.		X		
Joint	contractor:			
	1	1	1	1

### L.S.

### **COMPLETION INSTRUCTIONS**

(Signature of the authorized representative)

- 1. These instructions shall not be reproduced in the documents prepared by the participant of a competitive bidding.
- 2. The participant of a competitive bidding shall indicate the number and date of the application for participation in a competitive bidding to which this record is attached.
  - 3. The participant of a competitive bidding shall specify its corporate name (including its legal form).

(Name and position of the signatory)

- 4. In this form the participant of a competitive bidding shall indicate the list and the annual scopes of the contracts fulfillment, having the nature and scope comparable to the subject of competitive bidding.
- 5. The participant of a competitive bidding shall specify in the form the information about the documents confirming completion of the services under the contracts specified in this record, in separate lines, with respect to each contract, namely: details of this document (number and date) (separate line after the contract description) and periods of performance of contractual works (column 3).
- 6. The participant of a competitive bidding may select the contracts which, in its opinion, describe its experience in the best possible way at its own discretion.

### **VOLUME 1 "GENERAL AND COMMERCIAL PARTS"**

for public request for quotation without pre-qualification for the right to conclude a contract for information services to be provided in India and Bangladesh

Form 5.

			Append		r participation in a competitive bidding d No
Pı	ublic request for quota	ation without pre-qualification for the a be provided in I	right to conclude a India and Banglade		ring of information services to
	PLAN OF DISTI	RIBUTION OF TYPES AND SCOPES O COMPETITIVE BIDDING AND			HE PARTICIPANT OF
Jo:	int contractors	ve bidding:	·		
No.	Name of the services	Name of the organization, providing this scope of services	in money terms, in INR (net of GST of India (18%))	in % of total value	Cost of services
1	2	3	4		5
			1000		
TC			100%		X

#### COMPLETION INSTRUCTIONS

- 1. These instructions shall not be reproduced in the documents prepared by the participant of a competitive bidding.
- 2. The participant of a competitive bidding shall indicate the number and date of the application for participation in a competitive bidding to which this record is attached.
- 3. The participant of a competitive bidding shall specify its corporate name (including its legal form), name (including the legal form) of joint contractors.
  - 4. The participant of a competitive bidding shall indicate the following in this form:
- the list of the services to be provided by the participant of a competitive bidding and by each joint contractor. This form shall include information about all joint contractors to be engaged in provision services under the contract, regardless of the scope of the services to be provided by such joint contractors;
- cost of the services by the participant of a competitive bidding and joint contractors in money terms and in percentage in accordance with the Cost Summary Table (form 3);
- deadline for services provision by the participant of a competitive bidding and by each joint contractor in accordance with the Schedule of services provision
- 5. This form shall be completed both in the event of engagement of joint contractors by the participant of a competitive bidding and in the event of failure to engage them; in the latter case, the words "Joint contractors are not planned to be engaged" shall be specified in the tables.

Form 6.
Appendix to the application for participation in a competitive bidding
dated 20 No
A sample of the document confirming the provision of services (Form 6)
ACCEPTANCE CERTIFICATE
for the period from20 to20 under Service Contract No dated 20 (form)
[Company name] incorporated and registered under the laws of [state of incorporation], with its registered office at [address], hereinafter referred to as the Customer, represented by acting on the basis of, on the one hand, and [Company name] incorporated and registered under the laws of [state of incorporation], with its registered office at [address], hereinafter referred to as the Contractor, represented by acting on the basis of, on the other hand, hereinafter collectively referred to as Parties have signed this Acceptance Certificate as follows:
According to Service Contract No of 201 for the period
According to Service Contract No of 201 for the period from 201 to 201 the Contractor has duly completed and the Customer
has accepted the Service as follows services:
1.1. [Service Description],
1.2. [Service Description].
Payable by the Customer according to the Acceptance Certificate:
the Contractor's Fee, [currency]
Service-related Expenses, [currency]
TOTAL Service cost, [currency]
Including [tax] accrued, withheld and due by the Customer to the
budget of [the state of the Customer's incorporation], [currency]

The Parties do not have any complaints regarding the amount, terms, quality and cost of the Service rendered.

Parties' signatures

## PART 2

The procedure of holding the competitive bidding process is given in Part 2 of Volume 1 as a separate file.

### PART 3

The draft contract to be entered into as a result of the procurement is set forth in Part 3 of Volume 1 as a separate file in the Word format.